

The business side, joined up.

The spreadsheets and shared folders that got your business to this size still work. But in the busy months, every quote, invoice and handover takes longer than it should, and the time comes out of the work that wins the next job.

How the work runs.

We spend a day on site, walking the business end to end with your team: how enquiries arrive, how quotes go out, how work reaches the workshop, how the numbers reach you. We then come back and present a written plan in person: the two or three changes that will make the biggest difference, what each costs, and what each returns.

Then we build them: joined-up dashboards, quoting and invoicing tools, connections between the systems you already have. One hub, not a sprawl of new software. Everything is fixed fee against a written scope, in your brand, around the way your team works now.

Built inside a business like yours.

The first version of this hub was built inside a 35-person luxury manufacturer, to run its commercial team day to day. Every client, every job and all the pricing in one place, with a quoting tool and an invoice generator alongside. What it returned is below.

2.5 hrs

RETURNED PER
SALESPERSON,
EVERY WEEK

5 into 1

SPREADSHEETS
INTO ONE HUB

20%

MORE OPPORTUNITIES
CREATED THROUGH
BUSINESS
DEVELOPMENT

How to start.

Book the Efficiency Audit: one day on site with your team, and a written plan you will want to act on. If you have a Made Smarter digital roadmap, we build from it.

FIVE SIGNS THE OFFICE SIDE IS HEAVIER THAN IT LOOKS

01

A quote needs three people and two systems before it can go out.

02

The answer to "where is that job up to?" is to ask someone, not to look somewhere.

03

Invoices are assembled by hand, take longer than they should, and no two look quite the same.

04

The same information gets typed in twice, and the two copies slowly drift apart.

05

The month-end picture arrives too late to change anything.