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# Kosmosoft Method

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Right, so, now that you have read a few things, I believe that you won't have any doubts about the fact that in Kosmosoft **we leave NOTHING ...absolutely NOTHING to chance.**

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Every single action at Kosmosoft is **organized, planned and measured for the benefit of everyone.** Now, being specific, let me tell you about our **working method.**



## SmartDemo

In Kosmosoft we only do online demos. What are the advantages of making an online demo?

1

### Optimizing your time

We have created exclusive videos where you and your collaborators can **quickly gather information** that interests you the most. Then together with Kosmosoft's commercial team, **you'll be able to directly focus on the points that matter to you.** We know that your time is limited, so we've built advanced tools to make the best use of it.

2

### Everything is recordable

At the end of the demo, some information might be forgotten. Or you may want to share the details with a partner or collaborator who wasn't present during the demo.

Through Smart Demo, **everything can be recorded and reviewed whenever you want.**

3

### Punctuality

When we used to do demonstrations at client sites, we would often encounter unexpected accidents on the road, causing delays up to several hours, which created unpleasant inconveniences. With our method, **everything happens within the established timeframes and procedures.**

4

### By your side ...always

As you know, the night brings counsel and it often happens that the next day, new important questions arise. Thanks to SmartDemo, **we are immediately ready to reconnect with you, whenever you desire.** We are always at your service, **instantly.**

By the way...

If there are competitors who claim to bring you technology and innovation, but then fail to recognize that today technology exists to save you unnecessary costs, then clearly, something is dumb. Travelling generates costs such as fuel, tolls, meals. Who do you think will pay these costs? If these companies don't offer you intelligent tools to help you navigate and optimize your time, they are as innovative as a pigeon trying to use Google Maps to find a breadcrumb!

## ZeroRisk formula

Maybe SmartCabinet was recommended to you by a friend, maybe you're hearing more and more about it, maybe it was directly suggested to you by a CNC machine manufacturer, or maybe you came across it by chance... There could be many scenarios.

Regardless of how we arrived at this point, we're now discussing something very delicate, we are speaking about "the brain" that will help you manage your business effectively for the next thirty years.

**You're worried? You should** 😊

If you want 30 years of satisfaction, this is precisely the time to be concerned.

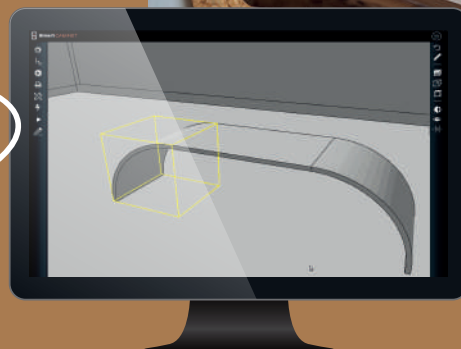
You'll likely find some unscrupulous salesperson who will try to lull you into complacency, whispering to you to "stay calm, there's no need to worry", while asking you in the meantime to make a bank transfer. I can't help but laugh, imagining the nerve it takes to suggest that you shouldn't worry in **such a sensitive and strategic matter for the future of your business**.

At Kosmosoft we say it clearly BE CONCERNED and at the same time, we have thought of the one way to clear any of your doubts.

**A complete  
4 month trial**  
where you can:

- test all SmartCabinet's CAD functions
- use Kosmosoft's support
- operate your CNC machine...

**Wowwww!**



**We want you to be 101% sure before making any decision.**



## Installation

You will receive an email with a link to download SmartCabinet. The installation is fully guided, but if you encounter any issues, you can always rely on Kosmosoft's technical support. If you have a CNC machine, you'll also find printable documents to configure the machine independently. SmartCabinet is installed on your PC or server. It's not a cloud service and the computer specifications needed to run SmartCabinet can be found on the website in the pricing section.

As you'll see, SmartCabinet, doesn't require high-power expensive computers. Unlike **other software that relies on heavy third party libraries** and demands computers suitable for sending spacecraft to Mars, in Kosmosoft **we develop everything internally** and we obtain performance levels that other software can't match.

SmartCabinet operates with protection. During the zero risk trial, the protection will be software-based and we will issue you a code. In case of purchase, however, we'll send you a hardware key to keep inserted in the computer.



## Training

Our clients become typically self-sufficient, within a few days by watching the video courses, perhaps with a few pointers from support.

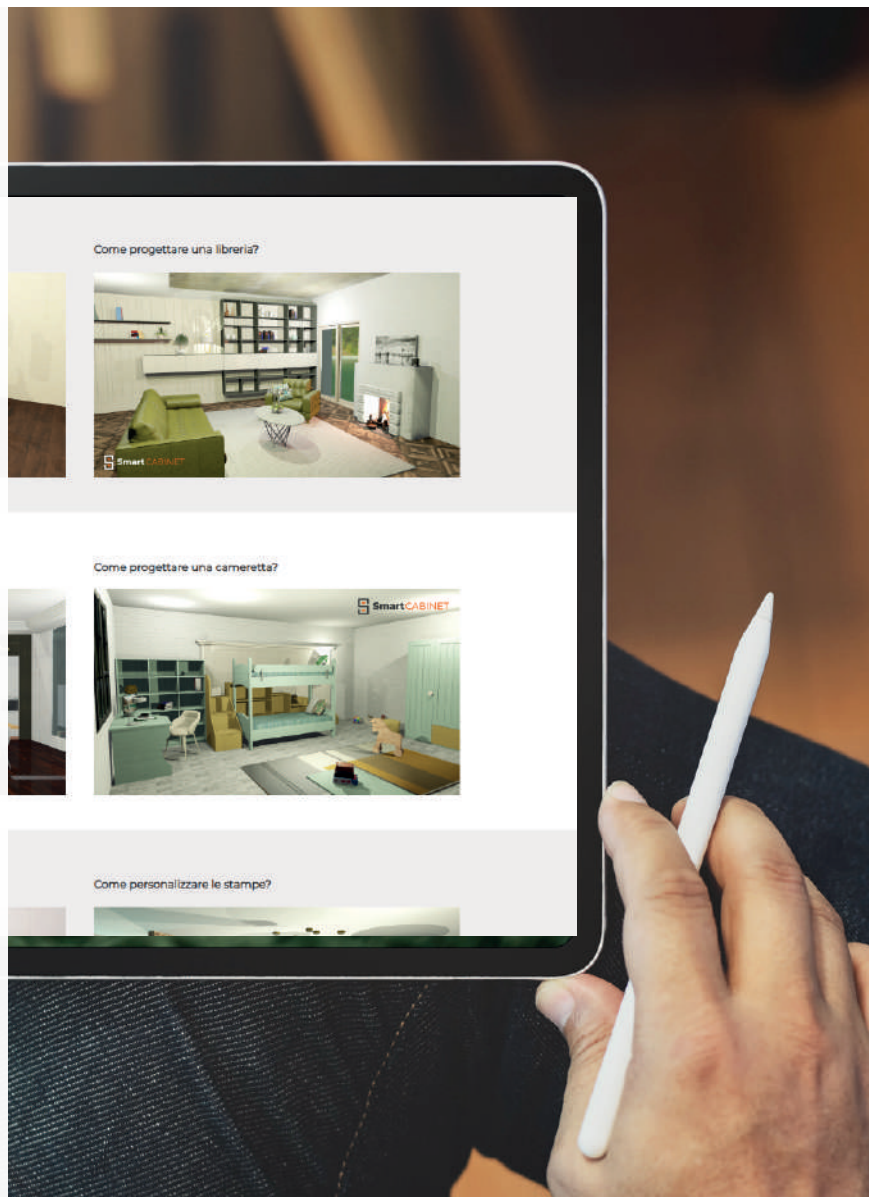
### All videos have English audio.

One of the advantages of such videos is that they're always available to you, at night, on Sundays...so if you need a refresher, they're always there.

There is another aspect that few consider...but I feel obligated to highlight for your own benefit.

When a new employee joins your company, who trains them? With **other software** you'll likely **need to spend a few thousand euros for training**, or hope that a coworker effectively teaches the new hire.

With SmartCabinet... there's no training cost and video training is always from official videos.







## Support

**There are no annual fees to pay, Kosmosoft support is pay-as-you-go**, with time deducted from prepaid package hours (prices are posted on the website).

In SmartCabinet, you'll find a button to create a support ticket with a description of your issue. The ticket is sent to Kosmosoft's support and we connect to your computer as quickly as possible to resolve the request. Once the ticket is completed, you'll receive an email informing you of the time deducted from your package of hours and the remaining time available.

Once the hours are exhausted, it's possible to purchase a new package of hours.

This model is highly appreciated by clients because, **over time, it allows for saving thousands of euros** compared to competitors solutions, which often require an annual assistance package even if it's used very little.

Additionally, we offer another courtesy: if the ticket is generated due to a software issue requiring an update, **no time will be deducted**.



## Updates

We release many updates throughout the year for new exciting features.

Of course, updates are not mandatory, so if you purchase Smart Cabinet and **wish to use it indefinitely without updates**, you are free to do so.

However, considering that:

- many new features are continuously released
- remember that we're talking about the brain of your woodworking business.
- annual updates cost only a few hundred euros (10% of your module position can exclude all CAM modules)

choosing not to update, should not be seen as saving money, but rather as a loss for your company. Similarly, if you haven't updated the software in the past five years but now wish to,

Kosmosoft will require payment for those past five years but now wish to, Komosoft will require payment for those past five years as well.

This is because the version you receive today is the result of Kosmosoft engineers continuous work over that period. To put it in perspective, in 1996, Russian chess champion Garry Kasparov faced IBM's supercomputer "Deep Blue" and won.

The following year, Blue was upgraded to analyze 200 million moves per second and the world chess legend Kasparov isn't a big fan of updates, but for your business **they're always a smart investment.**



## Documentation

Documentation is very important in a software system and **at Kosmosoft we continuously invest in keeping it up to date.**

Smart Cabinet includes a fast dynamic HTML manual that, through an intuitive colour scheme, helps you understand the various parameters with each dialog window. Moreover with each new release you'll find explanations images and sometimes even videos that **guide you step by step on how to make the most of every new feature** we've developed for our customers.



## Additional licenses

On the same USB key that we provide for protection, it is possible to activate one or more licenses. The number of licenses indicates how many users can access Smart Cabinet simultaneously. If Marco uses the software from computer A from 8 to 9:59, Gianni from computer B to 10:59, and Tiziana from computer C from 11 to 1 PM, then there's no problem. A single license is sufficient to handle this situation.

However, if Marco, Gianni and Tiziana frequently need to access SmartCabinet at the same time then purchasing two additional licenses is necessary. One license is already included with the purchase of Smart Cabinet.



At Kosmosoft we are convinced that **following a clear tested method step by step** is essential to:

- ensuring organized work,
  - eliminating wasted time,
  - reducing stress,
  - preventing errors,
  - tracking progress
- and ultimately guaranteeing results.

And beyond words which everyone can say, you have at your fingertips:

- many videos on the website where you can see everything the software does,
- numerous stories from woodworkers worldwide with whom you can connect,
- clear pricing on the website to avoid any present or future surprises,
- a clear description of what each individual module or service includes,
- photos and videos from prestigious events organized by renowned dealers worldwide,
- a complete four months trial of the software, including support.

My friend, **Kosmosoft's method has revolutionized the game.**

**ALL THE RISKS ARE ON KOSMOSOFT  
ALL OF THE PRACTICAL TOOLS  
ARE IN YOUR HANDS**

**WE ARE THE ONLY ONES WHO MAKE  
YOUR CHOICE 101% SECURE!**



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