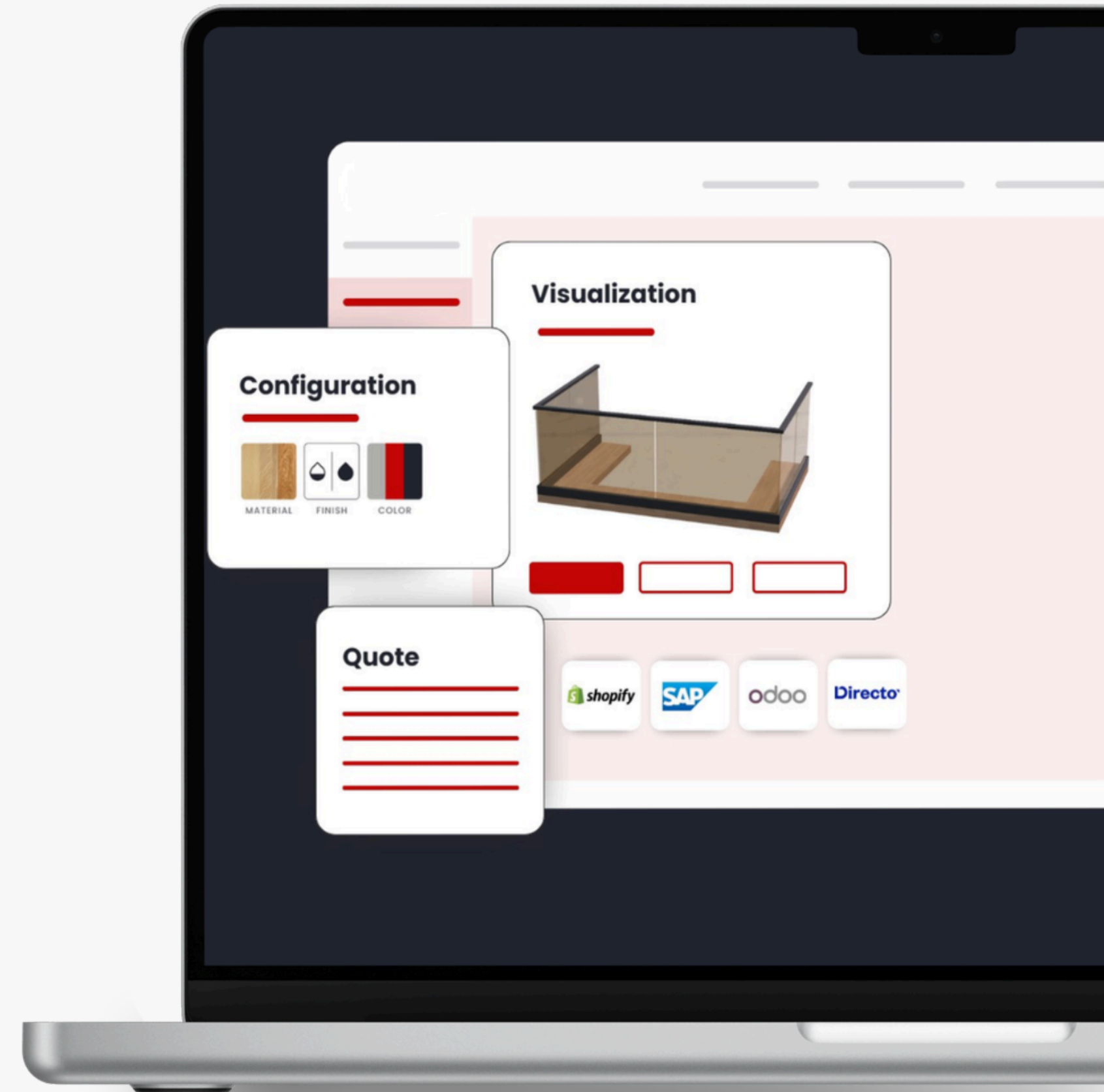




Every quote, ready **to build**.

Sell engineer to order products online. Every quote comes with **production-ready files**, so what you sell is exactly what you build.





Buyers expect **Shopify-**
like self-service, even for
complex products.

We make **e-commerce accessible** for the
construction and manufacturing industries.

www.getwabric.com



Why We're Not Just Another CPQ Software

Most CPQ tools stop at a nice-looking quote.
We deliver production-ready reality.

Our CPQ instantly generates:

- Engineering-accurate drawings
- Manufacturable 3D models
- Architect-ready design files

A configured product
is not just visualized—
it's ready to be built.



Configure → Price → Quote → Produce pipeline
→ See Wabric in action

www.getwabric.com



160×

Faster quoting vs. manual process

80%

Of leads generated by the CPQ configurator

80%

Fewer order errors after go-live

3–6mo

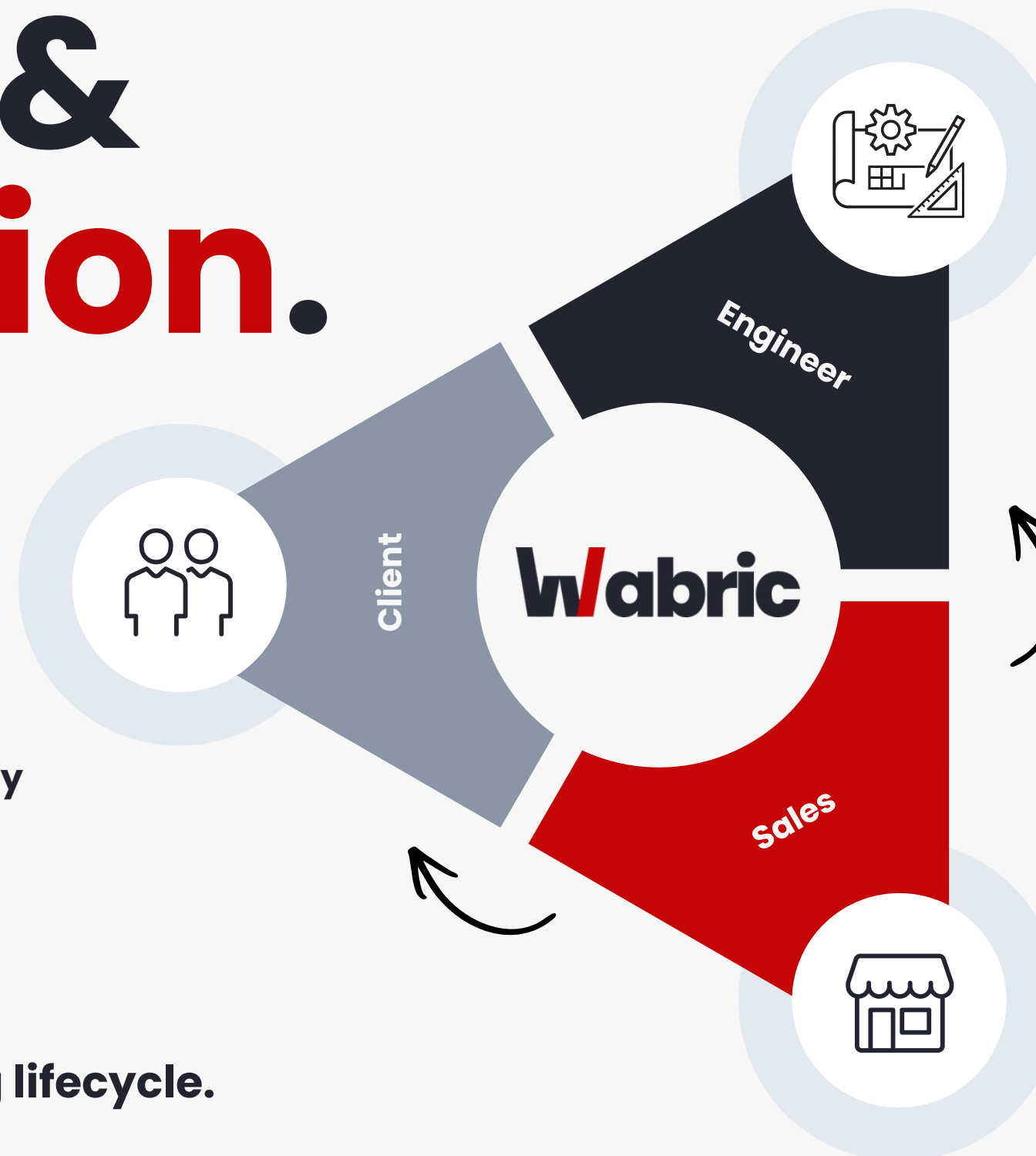
Typical timeframe to full ROI

The Pain & the **Solution.**

Client

Current Flow: Waits through 10+ revision cycles after every change.

With Wabric: Real-time changes. Solved instantly by Sales or Client. **Zero-Wait.**



Engineer

Current Flow: Wastes 50% of time on revisions; 80% of work is trashed.

With Wabric: 0% time on revisions. **Saves €40k/yr** per engineer.

Sales

Current Flow: Constant bouncing back & forth. Takes 2–3 weeks per quote.

With Wabric: ~160x Faster. Quotes done in 2–3 hours.

Automating the entire manufacturing lifecycle.
From Quote to **Production.**

www.getwabric.com



The Pain Points We Solve.



Messy product data across systems

Teams spend too much time hunting for data instead of closing deals.



Slow, error-prone quoting

Mistakes and delays cost time, frustrate customers, and slow down sales.



Sales engineers are swamped

Manual design-to-quote tasks create bottlenecks and delays.

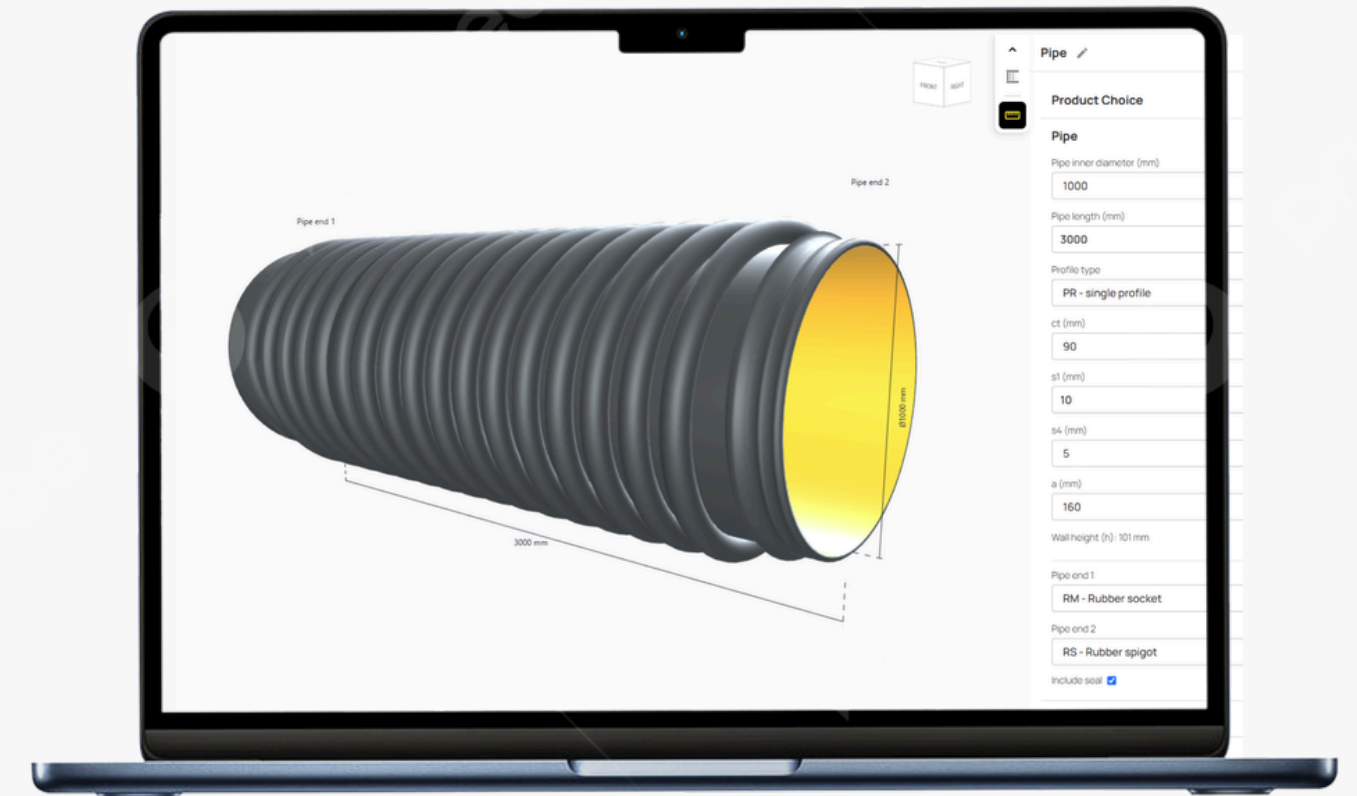


Partner collaboration is difficult

Miscommunication and misalignment make sales cycles longer and more complicated.

Wabric Powering Smarter Sales.

Think Shopify, but for products that require design. To overcome slow quoting, messy product data, and inefficient workflows – **Wabric** empowers teams working on engineered products to deliver accurate **solutions faster**, handle **more projects**, and **sell more**.



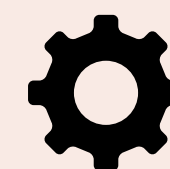
One Source of Truth for Product Data

Organise all your product data in one place—from specs and media to BOMs—and publish accurate sheets across channels in real time.



Accurate Quotes in Seconds

Automatically generate BOMs, quotations, CAD drawings, and IFC models—with real-time inputs and validation for error-free production.



All Your Tools, Finally Connected

Connect PIM, CPQ, ERP, MES and partner portals into one workflow—reducing manual work, ensuring consistency and boosting speed.

www.getwabric.com



How It Works?

From RFQ to quotation
—in hours, not weeks.



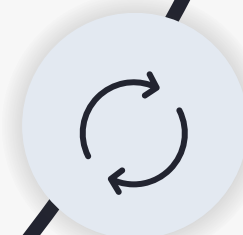
1 Customer visits branded app



2 Uses visual 3D configurator to design their product



3 Auto-generated: bill of materials, quote, and engineering files (CAD, BIM, PDF).



4 Information is synchronized across manufacturer's business management

www.getwabric.com

Wabric

See the Difference.

Here is our Case Study.

Our Client example: Saku Metall

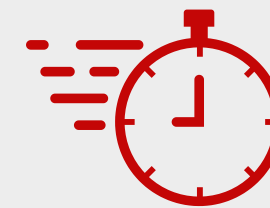
The Challenge.

- **Orders took days** due to back-and-forth communication
- **Customers struggled** with complex product configurations
- Sales relied heavily on **manual Excel processes**
- High dependency on **sales engineers for standard queries**

After Implementing Wabric.

- Orders processed in hours instead of weeks → **up to 90% faster**
- **90–95% of orders** placed independently via Wabric.
- Nearly **30 quote requests** handled in the first month without extra staff
- Automatic generation of BoM, CAD & BIM output
- Sales team focuses on high-value projects → **more efficient resource use**

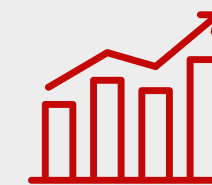
“—
| We now generate accurate quotes **in hours instead of weeks** – and every order comes in ready for productions.



Sales cycle went from
2 weeks to 2 hours



90–95% orders
self-service



ROI in under
3 months

Wabric

Success, Straight From Our Clients.

R•FIX
GLASS FIXINGS PRODUCER

 **sakumetall**

 **Toode**

[Read more client stories →](#)



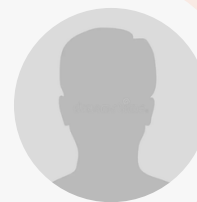
Hans Villemi – Products at Saku Metall

“Wabric helped us simplify the **sales of complex, custom products**. With expert support and smooth product data integration, it has become **a powerful driver** of customer satisfaction and business growth.”



Priit Kello – CEO at RFix

“Wabric avant-garde **PIM system**, and a robust **self-service sales platform** have been instrumental in refining our sales trajectory.”



Aivo R. – CEO at AS Toode

“Wabric Configure Price Quote software now generates **80% of our leads**.”



www.getwabric.com

Wabric

**Let's
Discuss!**



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