

# Bringing SMART into Manufacturing



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Founder of RFIDdirect
25+ years in RFID & manufacturing





#### **Container Terminal Optimisation**

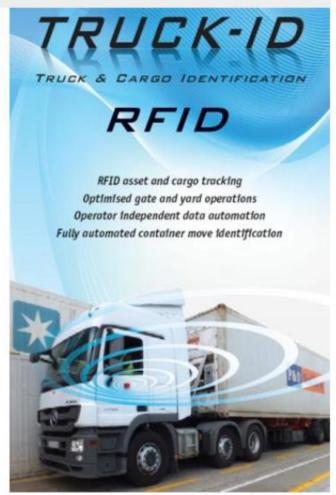
Ensuring containers are placed in the planned location, efficiency improvement, reducing handling, optimizing space use

- □ Truck-ID
- □ Container-ID

Mount-on-metal RFID tags

CAEN A941 OEM reader, connected to Wi-Fi network.

Project development Time: 3 years







- □ RFID identification of each light with special designed tags
- RFID Bluetooth stick readers for an accurate and secure reading of the tag information

Photometric testing Aeronautical Ground Lighting (AGL) centreline, touchdown zone, edge and taxi-way lights) support safe and regular aircraft operations by providing essential visual guidance to pilots and aerodrome personnel

Project development time: 2 Years





#### **Electric Busses**

Electrical Busses in Birmingham.

Recharging at different locations 'en-route'

□ Bus-ID

☐ Location-ID

bespoke tags RFID, RFIDdirect

CAEN R1270 Quark OEM reader on board of bus, integrating data with vehicle management system.

Project development Time: 11/2 years









#### **Fish Weighing Automation**

Weighing Fish on board of the trawler

Collecting data per returnable crate

□ Crate-ID

□ Weight – Sort - ID

bespoke tags RFID, RFIDdirect

CAEN R1270 Quark OEM reader on board integrated in the weighing device, communicating with management system and EDI to fish auction on the shore

Project development Time: 1/2 year







#### **High Quality Formal Garment Hire**

#### Rental Company for Formal Garments;

- 1.5 million items in stock
- 10.000 units / week
- UK-wide rental organisation

CAEN R1260I Slate on final goods-out control
CAEN R1240I glD hand-held device

Project development Time: 3 years, first operational system supplied in May 2014







#### **Jewellery Software Solution**

High Street

Modular Software solution for the High Street Jewellery Shops.

- ☐ Jewellery-tags
- □ POS, Stock control, software integration

Improving loss, theft control, security

CAEN R1260I Slate as POS reader

CAEN R1240I qID hand-held device

Project development Time: 3 years, first two shops fitted in Antwerp summer 2014





#### SOIL FERTILITY AND SOIL QUALITY

In Kenya farm land's potential is hugely underutilized.

Improving land management with the correct information.

Soil and fertilization advise to small farmers

- □ Sample bag-ID
- ☐ Temp.Logging during transport

CAEN RT0005 temp.loggers

CAEN R1260I Slate readers

Project development Time: 1/2 year



#### Customer note:

All calibrated values were within 1°C of the set values (tested at 4, 25, 40 and -20°C) compared to the used PT100 sensors in the calibration fridges and freezers.



#### **Netherlands**



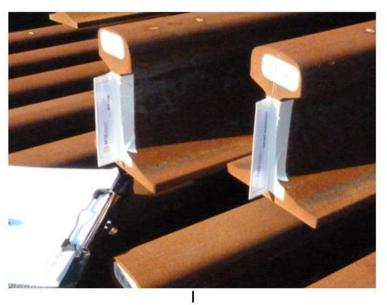
# Automotive / Railway

Inventory management
Railway track production

- Real time visibility of inventory
- Reducing operational costs
- Reducing re-work costs
- Improving customer information
- Improving operational efficiency

### voestalpine Railpro BV

De Business Case voor RFID



Our Ref.: RailPro-FvC-16-012-ROI Nov. 2016



#### North Wales



# Manufacturing Timber Fire Doors Industry 4.0 & KPI

- Real time visibility of production KPI
- Reducing inventory value
- Reducing operational costs
- Improving customer information
- Improving production planning process

Conducted: Scoping / Specification Design Production scheduled Nov. 2020 Deployment scheduled Summer 2021

#### **Scoping**

"Tracking & Tracing within Production"

#### **UK Fire Doors Ltd**

"Keeping track, adding value"



Ref: FireDoors-FvC-17-010-IssueA Oct. 2017



#### **Netherlands**



#### **Concrete Manufacturing**

Inventory management

- Real time visibility of inventory
- Reducing inventory value
- Reducing operational costs
- Improving customer information

#### **Voorraad Management Systeem**

dmv RFID technologie, een voorstel tot onderzoek bij



MBI BV

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Onze Ref: MBI-FVC-15-012-ISSUEA

Dec. 2015



#### **Netherlands**



#### **Distribution Frozen Fruit Juice**

Traceability world-wide

- Improving traceability
- Reducing risks
- Visibility of inventory in Chilled Warehouse
- Improving customer information
- Increasing numbers returned big-bags

#### **RFID** in Returnables

"Analysing the Logistics"

Maia - Global

"Keeping track, adding value"



Ref: Maia-FvC-017-Issue B Feb. 2017





#### **Kitchen Manufacturer**

Paint-shop Quality

- Drying time recording
- Reducing risks
- Improving customer information
- Reducing rework

#### **RFID Identification**

"Analysing the Logistics"



Wren Kitchens

"Keeping track, adding value"

Ref: Wren-FvC-17-011-IssueA Aug 2017





#### **Distribution Logistics**

**Smart Warehousing** 

- Warehouse Management
- Improving service level
- Reducing operational costs
- Improving efficiency
- Real time visibility of inventory

#### Scoping

"Analysing the Logistics"

#### Europa Components & Equipment PLC

"Keeping track, adding value"



Ref: EurCom-FvC-18-003-IssueA Feb. 2018



#### Retail

Inventory management Application smaller retailers

- Reducing shrinkage of inventory
- Reducing operational costs
- Improving customer information
- Real time visibility of inventory

RFIDdirect own development With support of the

UNDER ENVOIPED LLYWOdraeth Cymru Welsh Government Welsh Government Welsh Government Rhanbarthol Ewrop European Regional Development Fund





#### **Netherlands**



#### **Horticulture**

Inventory management Growing Stock
21 million plants / year
1000 variations in type & colour

- Reducing shrinkage of inventory
- Reducing operational costs
- Improving customer information
- Real time visibility of inventory

#### Scoping

"Mogelijk gebruik van RFID in de productie"

#### Gebr. Alkemade

"Keeping track, adding value"



Ref: Alk-FvC-18-001-IssueA Feb. 2018



#### Slovenia



#### Scoping

"Development Smart Production"

#### Kolektor Micro-Motor d.o.o.

"Keeping track, adding value"

Ref: Kolektor-FvC-18-004-IssueA Feb. 2018



#### **Automotive Manufacturing**

**Smart Manufacturing** 

- Reducing rework
- Reducing operational costs
- Improving efficiency
- Improving customer information
- Real time visibility of inventory

Conducted: Scoping / Specification Design Production scheduled Spring 2021 Deployment scheduled Summer 2021





#### **Security**

Crime Evidence

- Improving accountability
- Reducing operational costs
- Improving efficiency
- Improving customer information
- Real time visibility of inventory

Conducted: Scoping / Proof of Concept Proposal for Budget

#### Scoping

"Tracing Crime Evidence"

#### South Wales Police

"Keeping track, adding value"



Ref: Heddlu-FvC-18-011-IssueA Nov. 2018





#### **Chemical Production**

#### **Smart Manufacturing**

- Reverse traceability of products
- Reducing operational costs
- Improving efficiency
- Improving customer information
- Real time visibility of inventory

Conducted: Scoping

Deployment scheduled Nov. 2021

#### Scoping

"Analysing Data Capture, is RFID the way forward?"

#### Kemira Chemicals (UK) Limited

"Keeping track, adding value"



Ref: Kemira-FvC-18-005-IssueA Apr. 2018





#### Scoping

"Tracking Document Packs"

#### **Defence**

**Smart Manufacturing** 

- Traceability of document sets
- Reducing operational costs
- Improving efficiency
- Real time visibility of inventory

Conducted: Scoping / Proof of Concept Proposal for Budget



"Keeping track, adding value"



Ref: RollsRoyce-FvC-18-014-IssueA Nov. 2018





#### Scoping

#### **Industrial Waste bags**

Full traceability cradle to grave

- Traceability of products
- Legal liability for products produced
- Cloud based data collection
- Real time visibility of products

Conducted: Scoping / Proof of Concept
Demonstration software
Deployment scheduled Sep. 2019

#### Imperial Polythene Products Ltd,

"Keeping track, adding value"



Ref: Imperial-PH-19-001-IssueB Jan 2019



#### **Keynote Speaker:**

RFIDjournal Live 2017, USA Logimat 2018, Germany Empack 2018, Germany

**Awards:** 







#### References

Sarabjeet Chhatwal - OATSystems, a division of Checkpoint, Inc.

"My sincere thanks to you for your efforts on this challenging project. I think you contributed where we needed your help and to the extent possible."

Peter Egli - Tatwah SA

"Congratulations, you really did an excellent job and have extremely well consolidated this client with your visits in a crisis situation. This is very professional and reinforces our faith in your skills, both as an engineer and a sales person."

Mary Lou Bosco - COO AIM North America

"On behalf of AIM, thank you for being a sponsor of the Data Capture Workshop. Your support improved the attendee experience for all and increased your company's visibility as an industry leader. Thanks again for your support."

Mirko Konrad - Ragbit GmbH

"Es ist schön, wenn man so unbürokratische Unterstützung erfährt."

Mark Stothers - Store Performance Solutions, Tyco Retail Solutions Ltd

"Frits is without doubt one of the pre-eminent bodies of knowledge in the field of RFID, across all frequencies. He has an encyclopaedic knowledge of complex use cases and is the first person I turn to when I need detailed advice in the industry (bear in mind I have also been working with this technology for 20 plus years).

Without hesitation I would recommend any business or individual wanting to work with a "subject matter expert" should consider looking no further than Frits."



# Happy to discuss your question(s).

## Thank you

Please contact us at:

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#### Member of:









