

Discover | Harmonise | Scale

Why working with DHS is the right thing for you and your business

Your DHS advantage



Our mission is to empower companies with future-ready IT solutions that drive innovation, increase efficiency and accelerate long-term growth.

Working with DHS, you'll learn how to use data and AI to deliver clear, measurable benefits for your business.

Whether you want to migrate your legacy systems into more modern platforms, introduce new AI-enabled workflows or just understand what's possible, we work with you to achieve:

- ▢ More streamlined processes across your business
- ▢ Better customer and operational visibility
- ▢ Improved sales and financial forecasting
- ▢ Measurable, scalable growth

We make it easier for you to understand what's really happening across your business, predict what's next and help you make faster, more confident decisions.



Data & AI
Azure

Your DHS edge



We have extensive experience of building scalable data platforms, implementing advanced analytics and Power BI reporting and developing intelligent automation solutions using Generative AI, RAG pipelines and machine learning.

Our team's strengths include:

- ▮ Microsoft Azure data platform expertise
- ▮ Cloud data integration, transformation and migration
- ▮ Advanced AI capabilities
- ▮ Bespoke application development
- ▮ Business-focused analytics and automation

By combining modern data platforms, advanced analytics and AI-driven automation, we implement systems that reduce manual effort, improve operational efficiency and uncover critical, actionable insights in your data.



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Azure

Your DHS experience



We'll work together with you day-to-day, sprint-to-sprint, throughout your contract to ensure its success. You'll benefit from senior-led delivery, direct accountability and appropriate resourcing - with no unnecessary layers of admin.

Our work with clients follows a clear and structured process:

- **Discover:** We show you how good use of data and AI can accelerate your business goals
- **Harmonise:** We champion data security and governance to add value to every aspect of your data
- **Scale:** We embrace smarter processes and modern ways of working to transform how your business operates

This approach keeps projects organised, improves communication and helps your teams stay aligned throughout the project.

Your DHS guarantee



Our commitment to excellence, reliability and customer satisfaction has ensured long-term partnerships with every business we've worked with.

Our work doesn't stop after project launch. We'll continue to optimise, support and improve your systems so they keep performing at their best and deliver measurable results.

- **Transparent rates:** Day rates are quoted for all contract roles with no hidden charges and no retrospective scope billing.
- **Knowledge transfer throughout the project:** We actively build your teams' capability throughout the contract. Your dependency on DHS will reduce and ongoing support costs will decrease too.

This model enables us to deliver high-calibre solutions at a lower overall cost than traditional consultancy structures - without compromising on quality, governance, service or performance.



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Your DHS journey



① Get in Touch

Contact **Marianne** on 07900 930 987 or email marianne.whitfield@dhsit.co.uk.

② Introductory Call

We'll arrange a Teams call to introduce DHS, understand your key priorities and align our relevant expertise.

③ Automation Discovery

We'll host a facilitated session to map your data and business processes to decide the right tool(s) you need.

④ Live Capability Demo

We'll present a data migration, process automation and analytics solution, tailored to your specific scenarios.

⑤ Proposal and Quotation

We'll provide a full technical proposal and an outline quotation for setup and any ongoing costs.



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Contact us

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