MADE SMARTER

Bloom-in-Box Embracing technology to drive eco innovation

An innovative eco-friendly plastics manufacturer, supported by Made Smarter, is using state-ofthe art robotics and process control technology to increase productivity by at least 25%.

Bloom-in-Box (Bloom) designs,

including floristry packaging,

The Burscough-based family

business, run by David Reardon

has grown significantly over the

last 18 months and reached

it has invested in an electrical

production capacity.

between 25-40%.

remotely.

factory.

life."

and his children Tom and Hannah,

With the support of Made Smarter

injection moulding machine which

increases production speed and quality, enabling the business to

increase production capacity by

The technology will also enable

data and systems integration,

collecting and displaying real-

time data which can be monitored

The investment will enable Bloom

to develop products quickly for

new markets, and take a major

step towards creating a smart

David Reardon, Director, said: "We

believe that investing in the next

will develop a more digitalised

generation of moulding machines

manufacturing environment aimed

at improving efficiency, expanding

more revenue. This will allow us to

expand and invest in new ideas,

"Made Smarter has accelerated

our ambitions by years. Its support

has really driven forward our plans

to design and manufacture plastic

products with more than just one

create jobs and develop more

environmental products.

production capacity, and generating

manufactures and sells products

security spike systems, laundry

pegs, and scoops and measures.

 Using technology is not about removing jobs but becoming more profitable and redeploying staff in other areas that benefit the business



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The Challenge

Bloom has been involved in injection moulding manufacturing for more than 20 years and has invested in energy efficient machines and robots, CAD software and 3D printing facilities to design, create and make everything in house.

It has developed innovative techniques to work with food grade approved polypropylene, which is 100% recyclable, and is also exploring opportunities with compostable plastic.

However, Bloom's current equipment and processes restrict the speed and accuracy of production, lack integration, require manual monitoring, and it has reached capacity.

"We have reached a plateau. Our older machines are slower, causing production bottlenecks, and lack the precise temperature control needed for working with biodegradable plastics.

"If we do not address this concern we could potentially lose customers as we can't keep up with the work, this in turn will prevent us from growing as a business and reduce our productivity."

The Solution

With support from Made Smarter Bloom is investing in a Fanuc Roboshot moulding machine.

Features such as AI moulding control will increase cycle time and parts produced, repeatability and reliability. AI process control and wear monitoring will improve the longevity of the machinery, meanwhile AI metering control, AI backflow monitor and AI pressure trace control will all improve product quality.

The status monitor feature will enable Bloom to achieve higher operation rate at a lower production cost, as well as monitor power consumption and investigate the cause of failure and moulding repeatability.

A key feature of the technology is Roboshot LINK which will allow Bloom to establish a digital factory linking up to 30 machines. This allows a single operator to maintain a network of machines in real time from remote PCs or smart devices with a centralised database for gathering production data for quality control, monitoring machines and remote programming.

The Benefits

The automation and remote monitoring features of the Fanuc Roboshot means Bloom can work towards 24/7 production and increase production output by up to 45%.

This extra capacity will allow the business to take on more work and develop new ideas more quickly and more accurately with less risk.

"Increasing productivity is key to this investment and this new machine will vastly increase our output. We will no longer be racing to change moulds and production can be planned with a better flow of logistics. This will in turn reduce the need for over-time as moulds are often changed out of hours to keep up with orders. It's a smarter approach to manufacturing."

The technology will improve quality control, reliability and repeatability when moulding components, reducing the number of rejects and waste. This will increase profit and better customer service, improving the likelihood of repeat business.



Remote real-time monitoring of production will establish a more autonomous process, and reduce the problems which lead to machine downtime and interrupted production.

Bloom wants to move towards carbon neutrality with a focus on its machinery and investing in renewables like solar panels.

"We have always invested in electric moulding machines because they use up to 80% less power compared with counterparts. Software managing drives and motors in the new machine will reduce energy use by up to 20%. This is a huge saving in both CO2 and the energy bill."

The new technology and connectivity will bring new skills into the business for its workforce of 4.

"The key to embracing technology is to make everyone feel needed



and not replaced. Using technology is not about removing jobs but becoming more profitable and redeploying staff in other areas that benefit the business better and remove the mundaneness of tasks, giving more fulfilling roles."

The Future

Bloom is now better placed to expand its garden, scoops and measures ranges as well as develop several new medical and PPE products.

It also has plans to expand its operation in Burscough and begin to expand its distribution globally beyond Europe.

