

WHEN COSTS RISE, EVERY MINUTE MATTERS

A practical perspective on helping
UK manufacturers respond to
today's operational pressures.



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I've worked in factories
my whole career.

I've seen brilliant people
held back by **poor systems**
and **lack of visibility**.

Operational waste isn't just
frustrating — it's **expensive**.

It hides problems, kills performance
and **drives up costs**.

There had to be **a better way**.

”

Stephen Mitchell

30 years in UK manufacturing

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THE PRESSURE IS REAL

The latest Make UK report makes sobering reading.

90%

of UK manufacturers
have increased bills
since 2022

13%

believe further price
rises could be terminal
for their business

70%

have passed higher
energy costs on to
consumers

£85_{bn}

per year economic loss
could result from a
13% decline in
manufacturing activity

87%

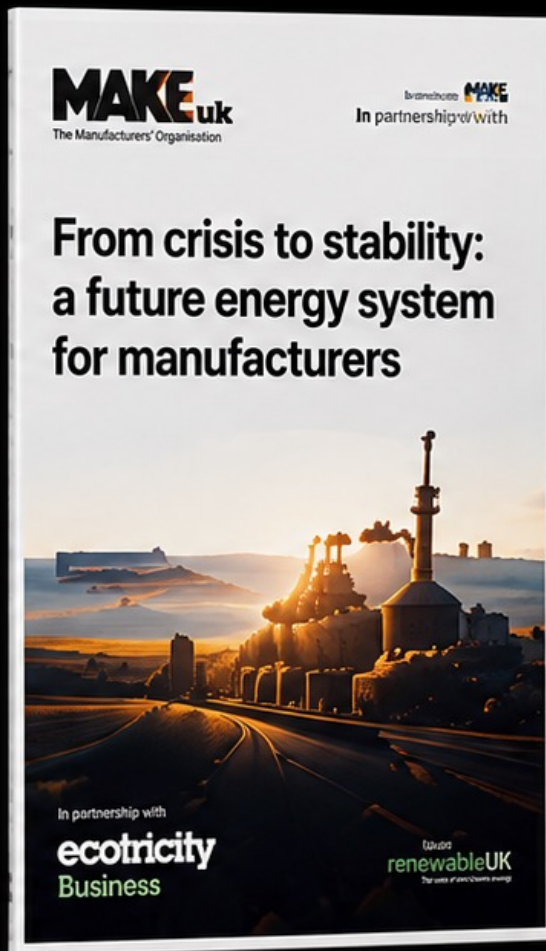
would invest more in
electrification if the
spark gap was
reduced

Every manufacturer I speak to **recognises** these pressures.



The Make UK report highlights the urgent need for action on energy costs.

But while change is needed at the top, performance improvement happens on the shop floor.



4 THE UNCOMFORTABLE TRUTH

Things we can't control



Energy prices



Labour cost



Inflation



Global shocks

The one thing we can control



Operational waste

Every minute of waste adds cost.

Every defect. Every delay.

In today's environment, it's as expensive as energy.

Waste is now as expensive as energy.

It hits our margins.
It limits our choices.
It puts jobs at risk.

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MONDAY MORNING

Every shift begins with **better visibility.**

Managers don't have time to search for answers. They need a clear picture of what's happening right now.



Know what's happening.

Live data from across the shop floor.



Know what matters.

Focus on the issues that impact performance.



Know where to act.

Prioritise actions that drive the biggest gains.



Better data leads to better conversations.

Tiered reviews turn information into shared understanding.

Teams align on priorities.

Actions get owned and followed through.



Right people

Bring the right people together.



Right focus

Focus on the issues that matter most.



Right actions

Assign, track and close the loop.



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ONE SIMPLE APP

Capture. Analyse. Improve. Repeat.

SQCDP makes it easy for your team to capture the right data in real time.

Built for the shop floor.
Designed for results.



Simple to use

Intuitive for operators. Fast to learn.



Works anywhere

Web & mobile. Online or offline.



Secure by design

Role-based access. Your data is safe.



Insights that drive action

AI insights. Dashboards. Alerts.



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ONE POWERFUL VIEW

See it all. Understand it fast.

Live dashboards give you the full picture across Safety, Quality, Cost, Delivery and People.

No delays. No guesswork.
Just the facts that matter.



Live visibility

Real-time data from across the shop floor.



Focus on what matters

Track performance against your goals.



Spot issues early

Identify problems before they escalate.

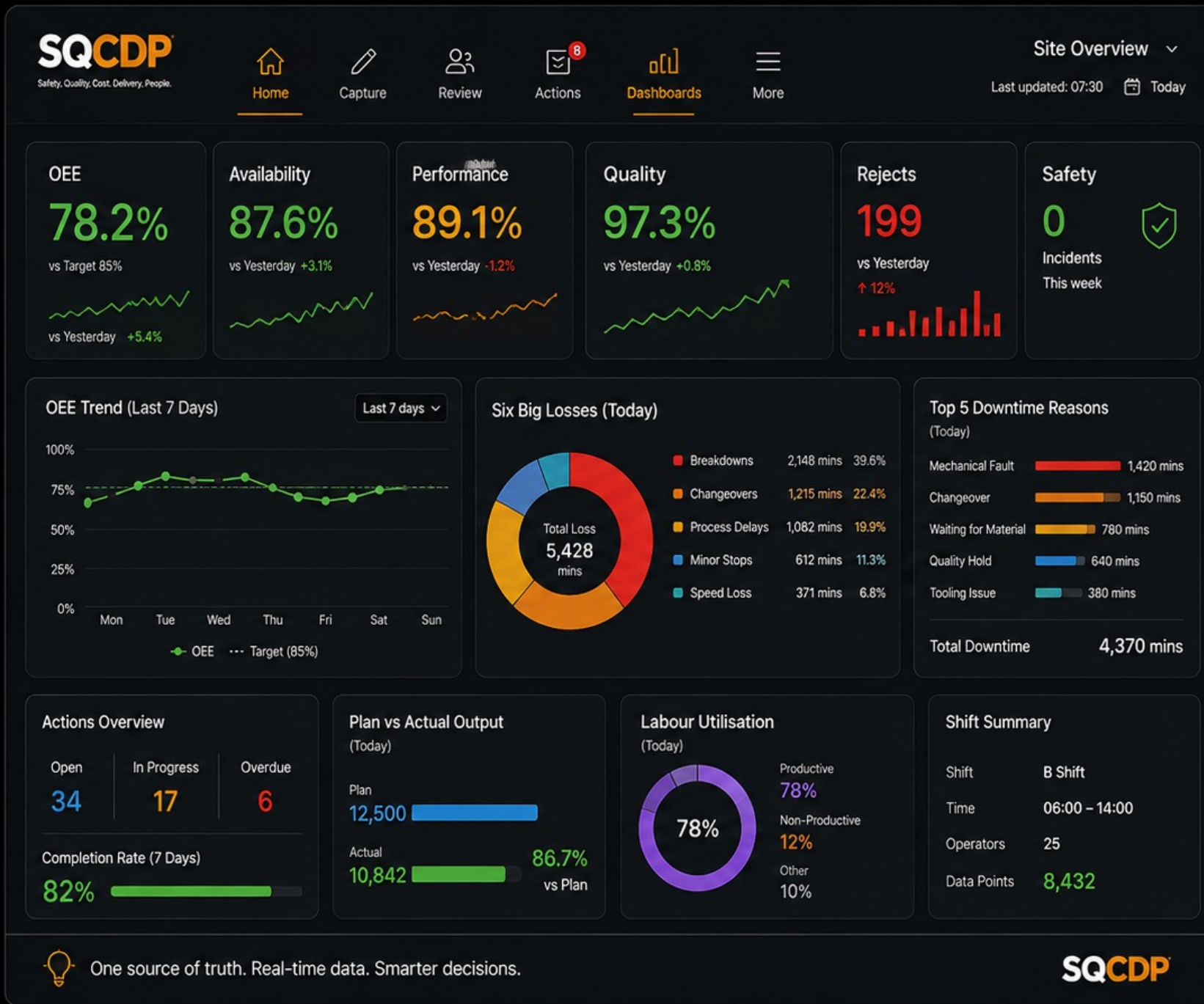


Drive continuous improvement

Data that helps your team get better every day.



Better visibility. Better decisions.
Better performance.



9 WHY RESULTS IMPROVE

People improve factories. Better visibility helps them do it.

SQCDP gives factory teams the visibility, time and focus to find problems, understand root cause and take action that makes a real difference.



See what's happening

Live visibility across every shift.



Understand root cause

More time to dig deeper and find what really matters.



Take action

Simple actions, owned by the team, every day.



Build a better culture

Empowered teams. Continuous improvement becomes the norm.



We didn't do it, they did.

We simply made it easier for them to see where to improve.

HOW TEAMS TURN VISIBILITY INTO BETTER PERFORMANCE



SEE

Live operational visibility

Know what's happening, faster and clearer than before.



UNDERSTAND

Teams have time to investigate and identify root cause

Less admin, more time to look deeper, ask why and find the real issue.



ACT

Simple actions become part of every shift

Clear priorities. Owned actions. Followed through.



IMPROVE

Small improvements compound week after week

Consistent routines create momentum and lasting change.



RESULTS

Better performance. Better culture. Stronger business.

Delivered by their people, every day.



Manufacturers can't always control energy prices, labour costs or global markets.

They can control how effectively they improve every shift.

Make UK – Building Resilience in Manufacturing (2024)

PROOF FROM LIVE MANUFACTURING ENVIRONMENTS



+20%

Productivity improvement



1,000,000+

Manufacturing data points collected



300+

Shifts captured each week



40 hrs

Administration removed each week



30x

Return on investment



Simple. Human. Powerful. Because **your people improve your performance.**



WHY I BUILT SQCDP

I've been made redundant twice because the factories I worked in couldn't remain competitive.

I can't **control** energy prices.

I can't **control** global markets.

But I believe every manufacturing team deserves better visibility, more time to solve problems and the opportunity to improve what **they can control**.

“**We don't improve factories.
The people inside them do.**

We simply make that easier.

Mitch!

Stephen Mitchell

Founder

SQCDP