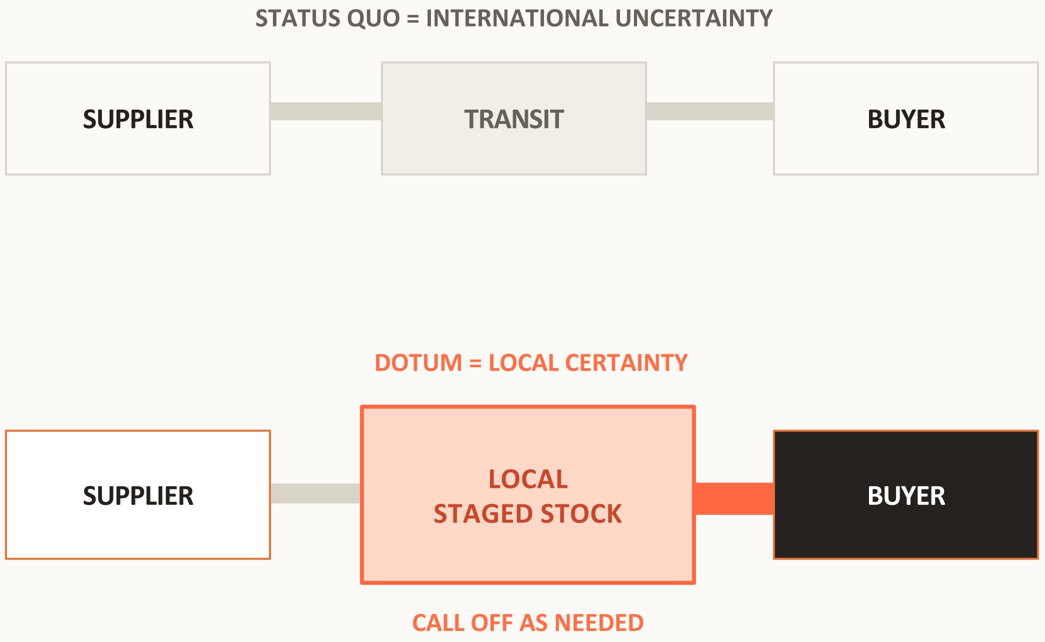
DOTUM

INTERNATIONAL SUPPLY. LOCAL AVAILABILITY.

Bring your global supply chain closer.

Dotum provides a virtual inventory presence for international goods, so buyers get local availability without tying up capital.



BOOST CASH FLOW

STRENGTHEN SUPPLY CHAIN

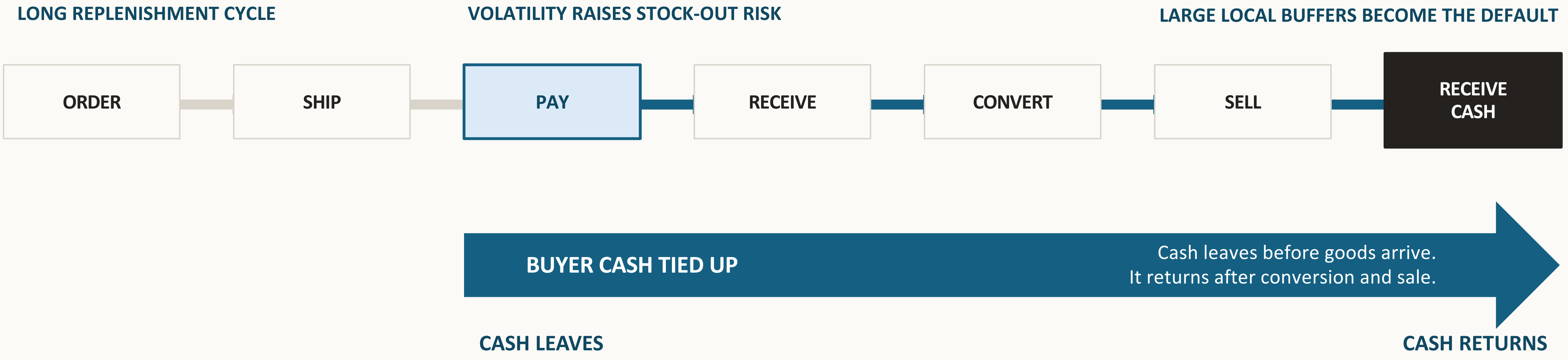
FASTER ACCESS TO GOODS

DOTUM

THE STATUS QUO

Long international lead times force buyers to carry more stock

The longer the replenishment cycle, the more inventory and cash the buyer must commit early.



To protect production, buyers need to: **BUY MORE → HOLD MORE → COMMIT CASH EARLIER**

DOTUM

THE DOTUM FLOW

Local availability without large buyer-owned inventory

International suppliers stage stock locally. Buyers call off what they need, when they need it.

STATUS QUO

ORDER INTERNATIONALLY → WAIT + SHIP → PAY EARLY → RECEIVE + HOLD → CONVERT + SELL

WITH DOTUM

SUPPLIER STAGES STOCK LOCALLY → BUYER CALLS OFF WHAT IT NEEDS → JIT DELIVERY → PAY ON CALL-OFF WITH AGREED TERMS → CONVERT + SELL FASTER

CASH COMMITS LATER FOR LESS TIME

BOOST CASH FLOW

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A SHARED COMMERCIAL WIN

Local availability = Lower working capital pressure

The buyer gets an agile supply chain. The supplier gets a stronger local service level.

FOR BUYERS:

BOOST FREE CASH FLOW AND STRENGTHEN SUPPLY CHAIN

- Improved cash flow with reduced peak working capital
- Faster replenishment with local staged availability
- Strengthens supply chain for growth or change
- Complements existing financing

FOR SUPPLIERS:

CUSTOMER SATISFACTION & SALES ENABLEMENT

- Local availability strengthens customer relationships
- JIT delivery improves service levels
- Improved buyer working capital headroom can increase trade capacity
- Fully utilise production capacity and order efficiencies

COMMERCIAL STRUCTURE

A fee structure linked to supply-chain usage.

Dotum provides an alternative to traditional financing that also improves supply availability, lead times and resilience.

Call-off fee

Applied to goods released from bond

Variable with usage

+

Inventory charge

Monthly charge on inventory under management

Linked to staged stock

+

Staging fee

Charged when inventory is staged locally

Covers setup and cycle cost

Timing facility

Optional cost to keep supplier cash neutral

Only where needed

FREE CAPITAL. STRENGTHEN SUPPLY.

After diagnosing your supply chain, Dotum provides a custom proposal based on your order parameters and future needs. The report will show how much peak working capital can be reduced and the cash flow savings across the year.

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CASE STUDY

Dotum is more than just supply chain financing.

Indicative example using a £600k annual US → UK material flow. Fees remain visible and separate from the working-capital benefit.

Estimated annual buyer cost

Call-off fee	Paid only when goods are released	£3.0k
Inventory charge	Monthly on inventory under management	£4.0k
Staging fee	For local staging cycles and setup	£18.0k
Timing facility	Preserves supplier cash timing	£7.1k
Total estimated annual cost		~£32.2k

Modelled buyer improvement

Status quo peak cash requirement		With Dotum
£191k	→	£139k
Lower peak cash requirement		**Lower average WC exposure**
£53k	→	£40k

Plus local availability and 2-day call-off delivery under the modelled scenario.

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