



yamayap

# Spreadsheets got you here. Software gets you there.

Spreadsheets helped you build something real. But to keep growing, whether you fit kitchens, build boats, or fabricate steel, you need software built around how you actually work.

That's exactly what we build.



## If any of this sounds like your business, keep reading.

- One person knows how everything works – if they leave, you're in trouble
- You've got five different spreadsheets and none of them talk to each other
- A wrong number gets copied from one sheet to another and nobody catches it until the job goes wrong
- You're busy, but you're not sure which jobs are actually making you money
- You want to take on more work, but the way you run things can't keep up
- A quote that should take an hour takes three days

### Vinyl Solutions went from a 5-day wait on quotes to getting them done in an hour.

Before working with us, every quote meant hours of work across multiple spreadsheets. Now their whole team can produce accurate quotes quickly, win more jobs, and make fewer mistakes.

"Yamayap know our business better than we do. They've helped us with our revenue and generated more quotes more efficiently, with fewer mistakes. What's been achieved is revolutionary."

**Ben Hart, Managing Director, Vinyl Solutions**

A spreadsheet is a brilliant tool. It's just not a business system. As you grow, you end up with more spreadsheets, more people using them, and more chances for things to go wrong. Someone types in the wrong number. A file gets saved over. Nobody's sure which version is the right one. A job gets quoted wrong. A client gets let down. A costly return visit eats the margin on a job you thought you'd made money on.

Spreadsheets were never built to run a whole business.

Find out what's possible at [www.yamayap.com/b2b](http://www.yamayap.com/b2b) or connect with [matt@yamayap.com](mailto:matt@yamayap.com)



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# One system. Everything in one place.

Imagine if everyone in your business was looking at the same information, in real time, from the moment a job comes in to the moment it's completed and invoiced.



## Quotes in minutes, not days

All your pricing, products and options in one place. Anyone on your team can build an accurate quote, fast. More quotes out the door means more jobs won, without hiring anyone new.



## Know what's actually making you money

Most businesses find out a job was unprofitable long after it's finished. We can build software that shows you in real time, so you can price better, choose better work, and protect your margin.



## Every job tracked from start to finish

Know exactly where every job is, who's doing what, and whether you're on time and on budget. No more expensive surprises at the end of a job.



## Built to grow with you

Whether you're delivering 20 jobs a year or 2000, the systems we build for you keep up. You won't have to start again.

## Why choose Yammayap?

- 1 We find out what's really going on** - we spend time with you and your team to understand how work actually gets done, and where the pain
- 2 We design the right thing** - not what you think you need. What you actually need. We work with you face to face until we've got it right.
- 3 We build it together** - you talk directly with the people building your software. No middlemen, no jargon, no surprises.

## This is for you if your business quotes, builds and installs.

- Manufacturing businesses
- Kitchen and bathroom fitters
- Bespoke joinery and furniture makers
- Steel fabricators
- Boat builders
- Shopfitters and fit-out companies
- Conservatory and extension builders
- Custom furniture makers



## Let's show you what your business could look like.

Book a free 30-minute call. We'll show you exactly how it works for a business like yours. No jargon. No pressure. Just a straightforward conversation.

Find out what's possible at [www.yammayap.com/b2b](http://www.yammayap.com/b2b) or connect with [matt@yammayap.com](mailto:matt@yammayap.com)