

Why do SMEs lose out in the buying stakes?

Securing the best suppliers is vital to bring a competitive advantage to a company.

Larger companies have more buying power, which allows them to leverage deals and attract more innovation.

However, small and medium-sized companies must make themselves attractive in other ways to secure the best suppliers.

Their lack of buying power limits their ability to secure the best deals in the market.

Reducing Your Costs

During these challenging times, companies need to reduce overhead costs. However, time and resource pressures and a perceived lack of priority can make cost-cutting difficult.

That's where we come in: with the buying power of an FTSE 250 company, we can offer up to 58% cost savings within six weeks and improved service levels, freeing up more time for you to focus on critical business activities.

We offer a **free cost review** of your suppliers to ensure your company gets the most value from suppliers.

Benefits Of Joining



Reduce costs by up to 58% and increase value for money through our purchasing expertise and buying power.



100% of the savings delivered kept from day one (except business rates).



Get the Buying Power of an FTSE 250 company Group Buying Power = Bigger Savings



Free up your staff time through our procurement outsourcing and buying group.



Reduce your business risk though our independent purchasing audit and supply management expertise.



Ongoing support and monitoring of suppliers and supply markets to ensure you are receiving the best value.



As independent buyers, we are not obligated to any commissions or vendors.



Peace of Mind. We handle the negotiations, contracts, and supplier relationships, so you can focus on running your business.

Cost Reduction Areas



GDPR Tax
Credits



Green Energy



Vehicle Leasing



<u>Courier</u> <u>Services</u>



Fuel Cards



Waste Management



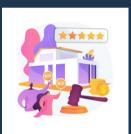
Payment Terminals



<u>Cleaning</u> <u>Supplies</u>



Office Supplies



Business
Rates



R&D Tax Credits



Business
Insurance



<u>Corporate</u>
<u>Social</u>
<u>Responsibility</u>



Water Rates



Business Energy

Buyers, Not Suppliers

We are a trusted purchasing partner, **not** a supplier.

We work on your behalf as an extension of your buying team, using economies of scale and our expertise to boost your cash flow and reduce carbon emissions while cutting supply risks.

What do you pay to access these services? ZERO. NOTHING. ZILCH.

Our services are designed to be a 'light-touch' procurement service rather than a full-service model, meaning we deliver quick wins on your behalf so that you can focus on more strategic issues.

To get started, visit: https://forms.gle/xTeWtbEm18xLPwSx5



dmtsolutions.co.uk

info@dmtsolutions.co.uk