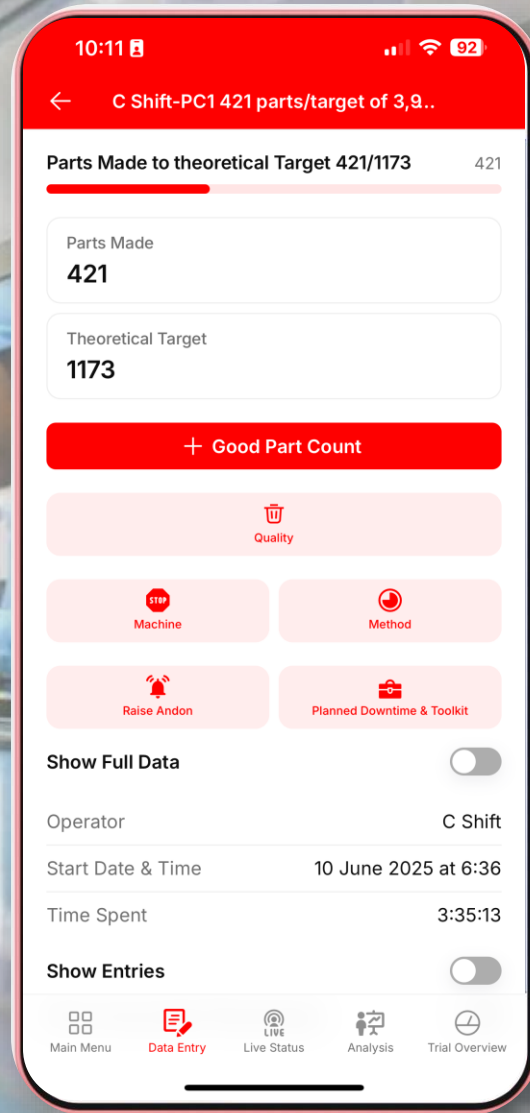




Creating the Digital
OS for manufacturers



Safety, Quality, Cost, Delivery and People



Universal Wolf 22 October 2025

SQCDP Software Demo

1. Introductions

2. Universal Wolf Pain Points

3. Product Demo

4. Q&A

The problem we solve



Poor manufacturing performance:

- Manual work management systems don't highlight production issues effectively.
- Systems are hard to maintain and require staff to update each “analysis component” frequently, taking several manhrs/day.
- Data entry is required into spreadsheets or ERP solutions to capture that data “long term”

Frontline Paperwork

- Paper waste
- Duplicated information
- Errors

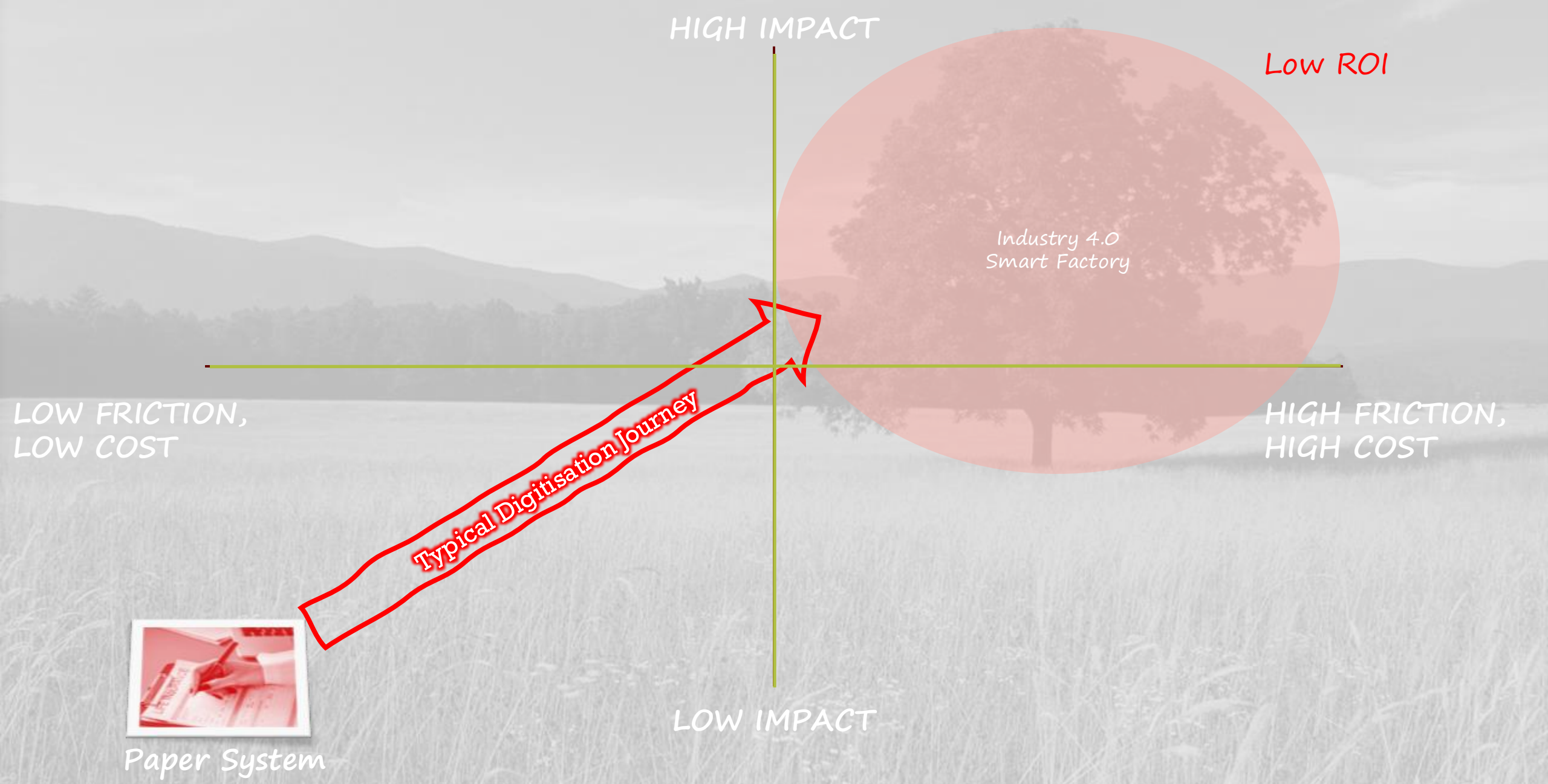
Management Data

- Slow updates
- High man hrs to update
- Ineffective reviews

Upgrade Costs

- High hardware costs
- Installation downtime
- Slow implementation

The SMART FACTORY LANDSCAPE (I4.0, I5.0)



Our solution

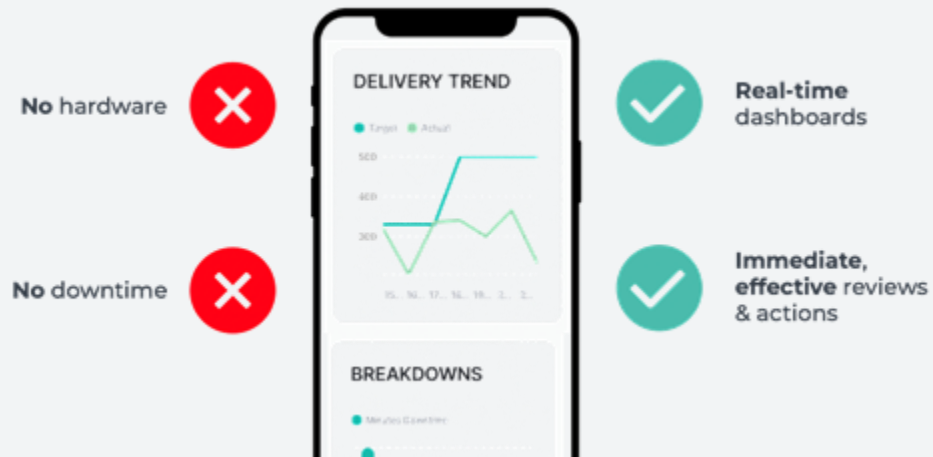
- Replaces paperwork with an “Operator” interface
- Standardises to the digital SQCDP system
- Real-time updates to **all of the business**
- AI powered insights to solve problems using data

Features

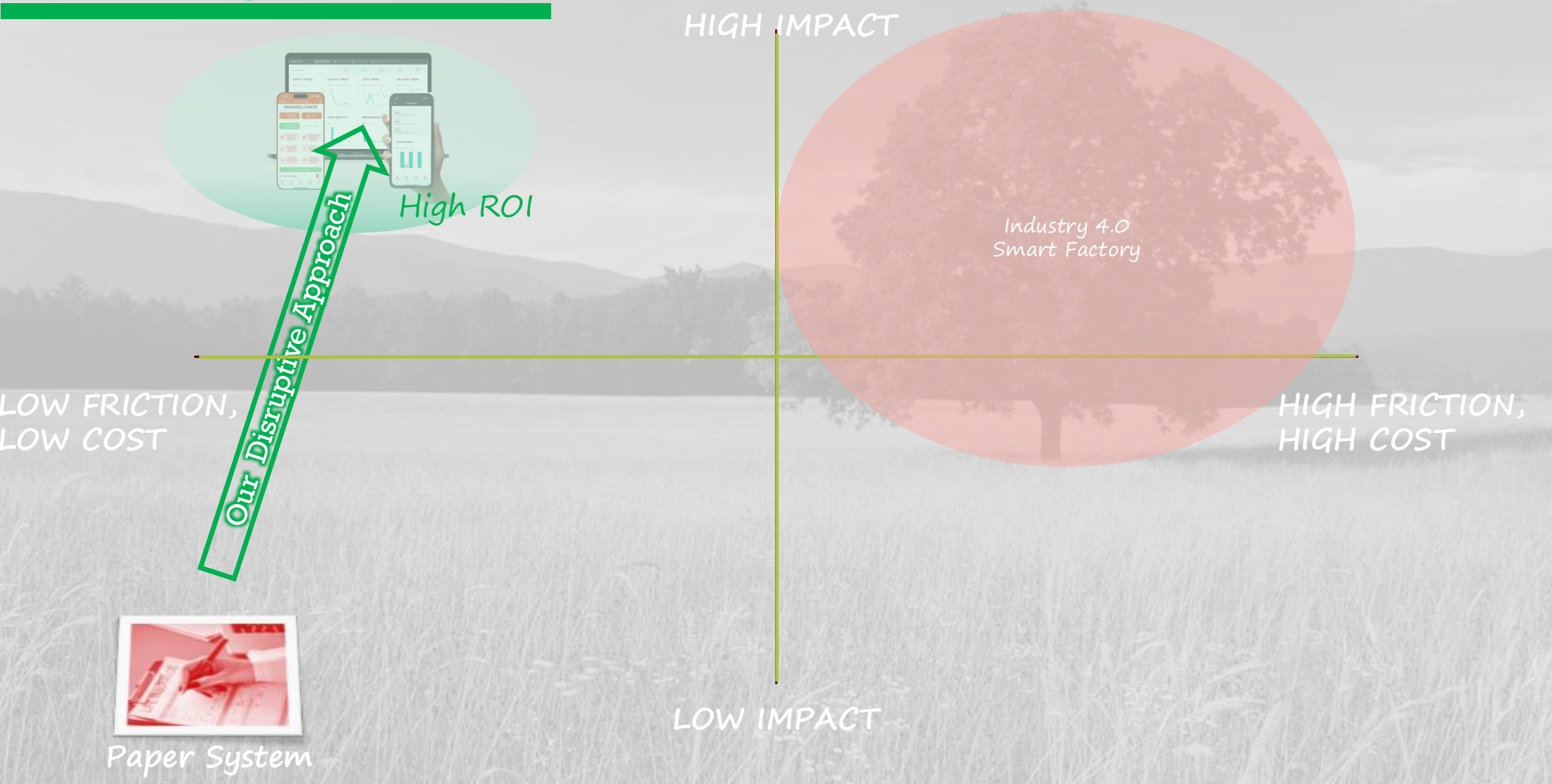
- Tools for the Operator
- Live dashboards for all users
- Utilises any existing devices.
- Simple onboarding workflow

Benefits

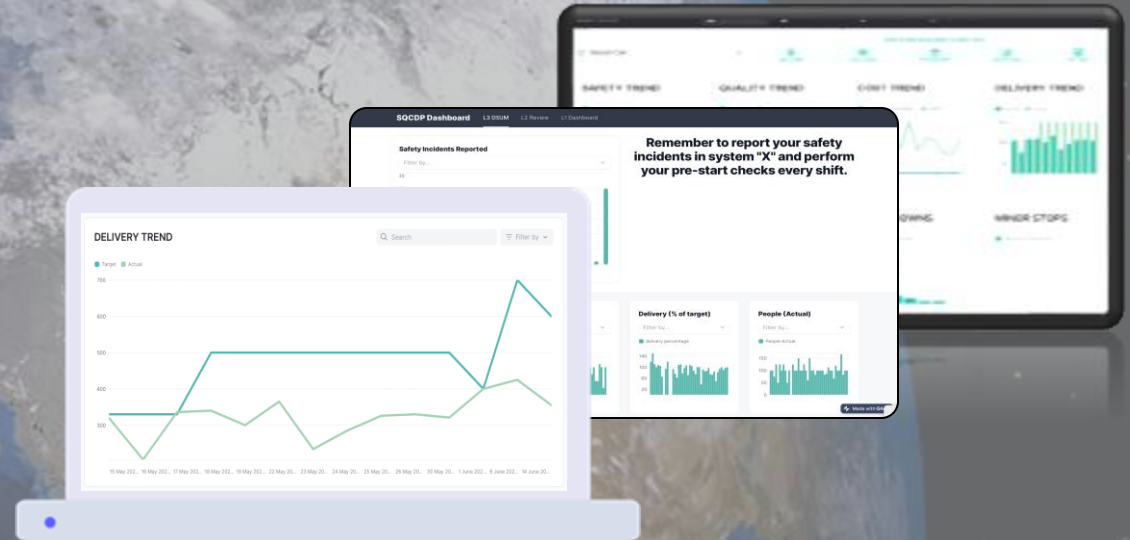
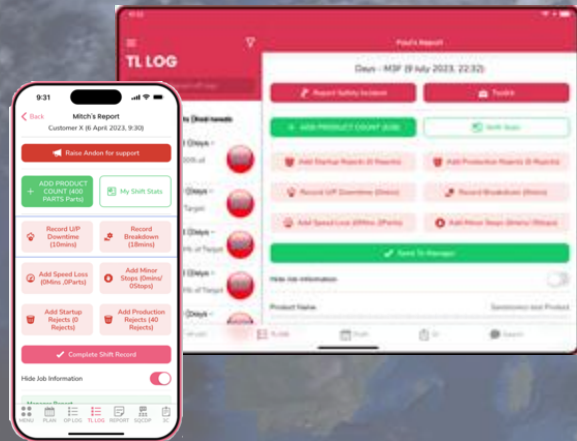
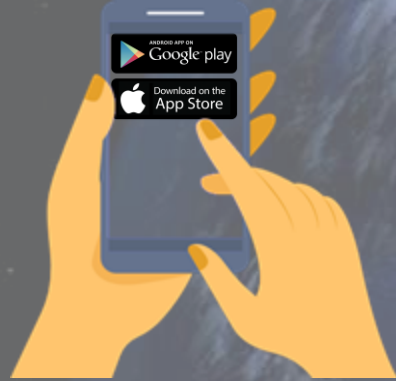
- Staff can pick up the app and use it easily, straight away
- Operational clarity for all
- Quick to trial & validate results before embedding
- Faster maturity, supporting all operational best practices



We're disrupting the market, creating a brand new Digital OS for all manufacturers.



SQCDP makes factory digitisation accessible!



Step 1

Download, configure, deploy.

Step 2

Collect data from any device.

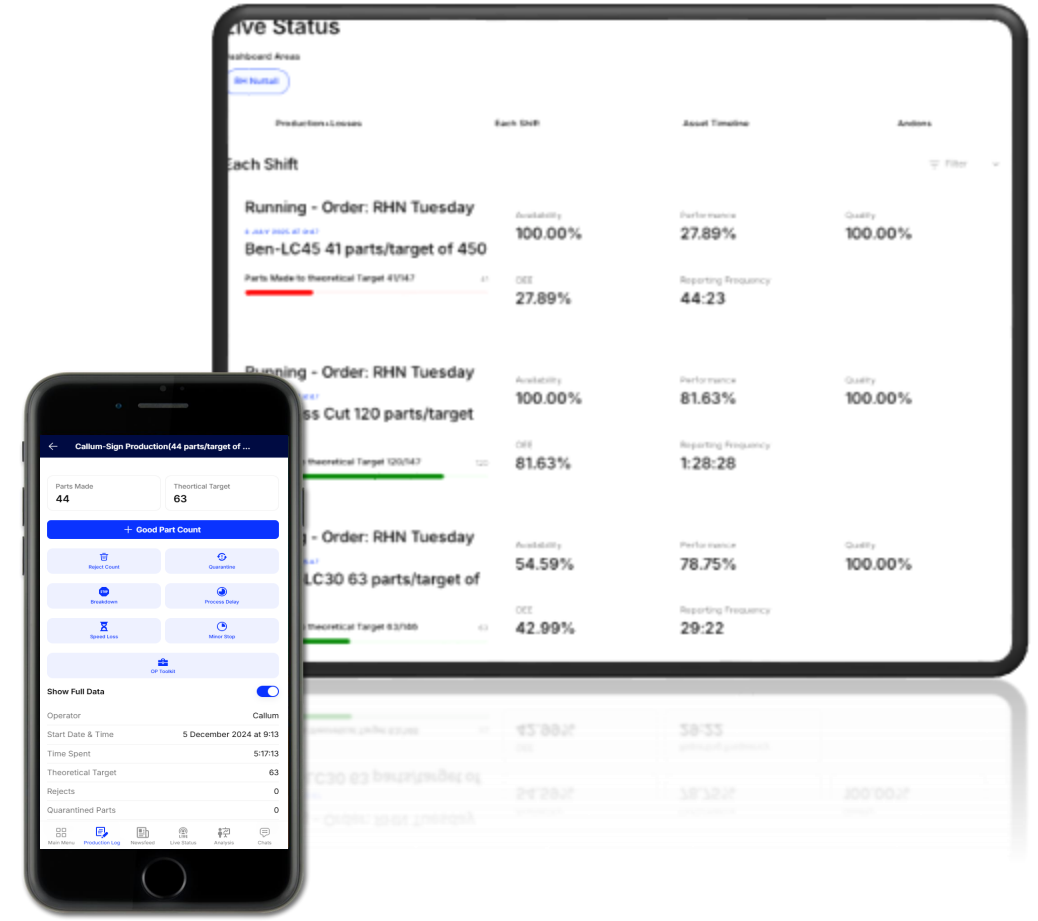
Step 3

Track production live, analyse and make improvements

Discovery

Typical problems we see from
Ops & Production Managers

- Poor Data Collection paperwork and bespoke spreadsheets
- No Live Process Visibility
- No Data Analytics
- No Action Management
- Low Team Performance
- Poor Workplace Culture



Return On Investment Example: HVR (One Year, High Change)

Annual Summary								
Item					Result			
Time Saved In Hours					5400			
Cost Saved					£ 162,000.00			
Key ROI Time Savings								
Tasks	Number Of People	Time Per Person (DAILY)	Total Time Now (DAILY)	Time Now (YEARLY)	Time After (DAILY)	Time After (YEARLY)	Time Saved (DAILY)	Time Saved (YEARLY)
Supervisor Admin	4	2	8	1920	0	0	8	1920
Management Admin	2	2	4	960	0	0	4	960
Morning Meetings	10	0.5	5	1200	1	240	4	960
Daily Reviews	2	0.5	1	240	0.5	120	0.5	120
General Admin	2	1	2	480	1	240	1	240
Response Times To Issues	6	1	6	1440	1	240	5	1200
	26	7	26	6240	3.5	840	22.5	5400

- Improvement Initiatives
- Team Coaching
- High Impact Actions
- Self Development



Simple Interface

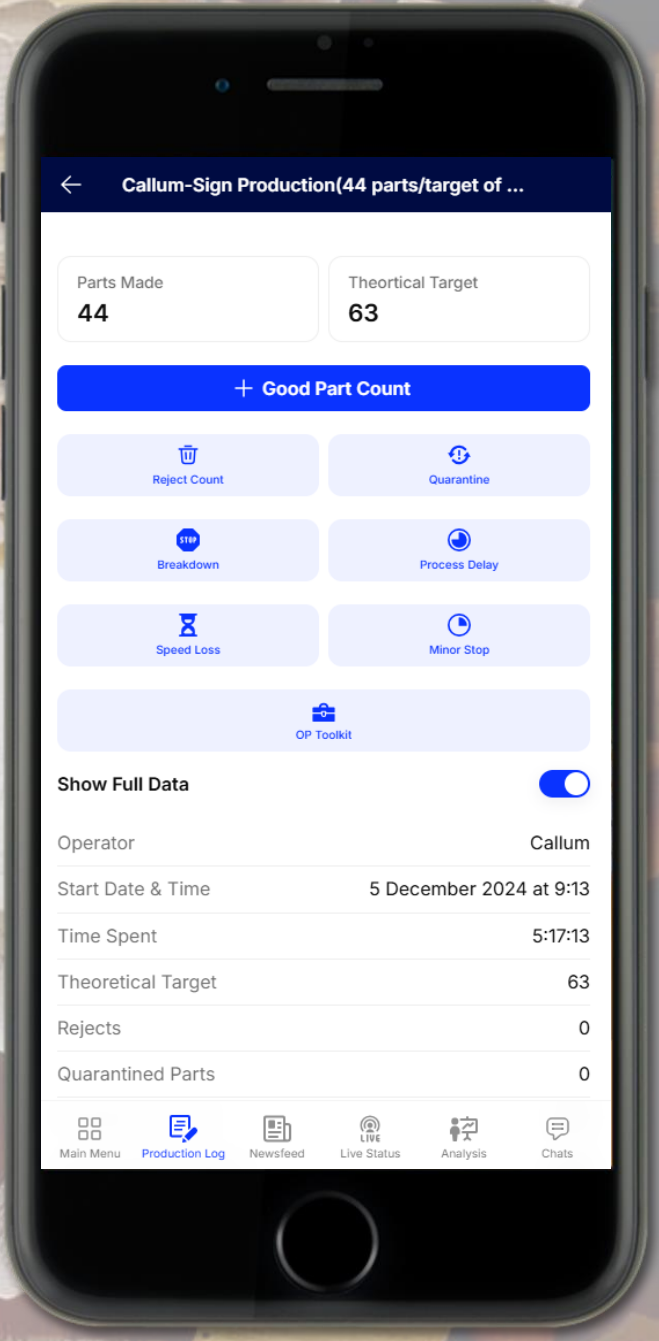
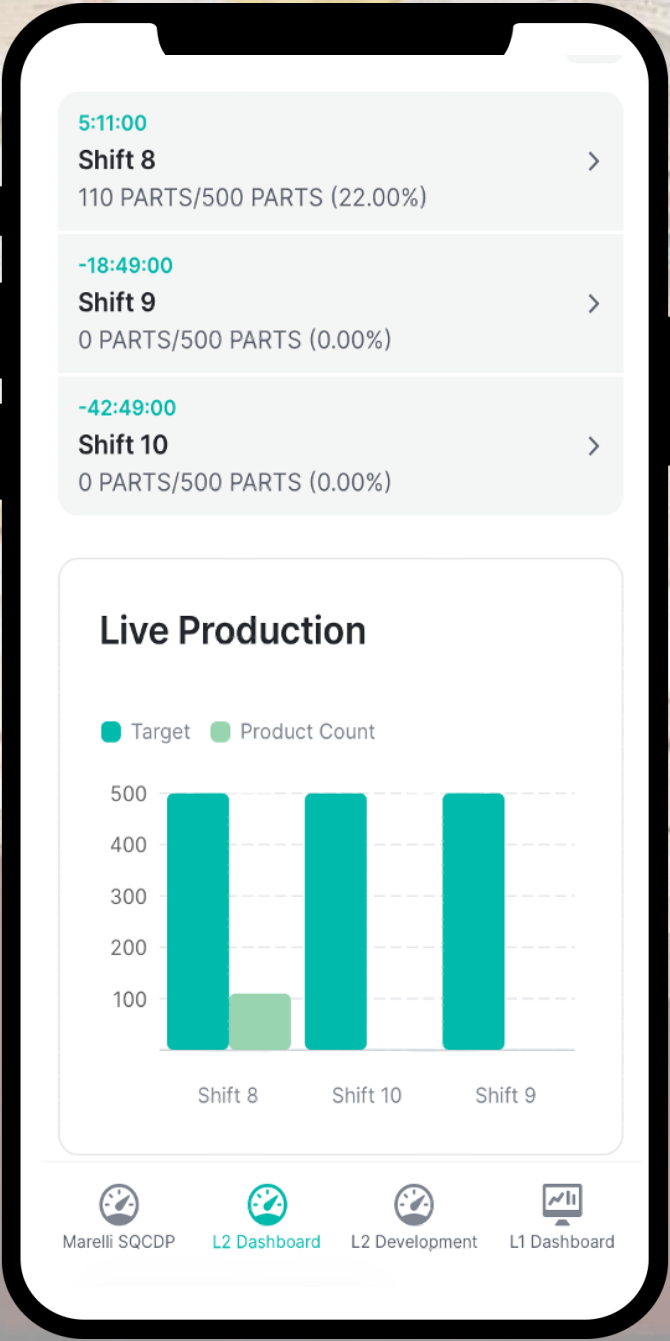
Reduces data capture time

Easy to use alongside shop-floor operations

Minimal training required

Data from the people closest to the process

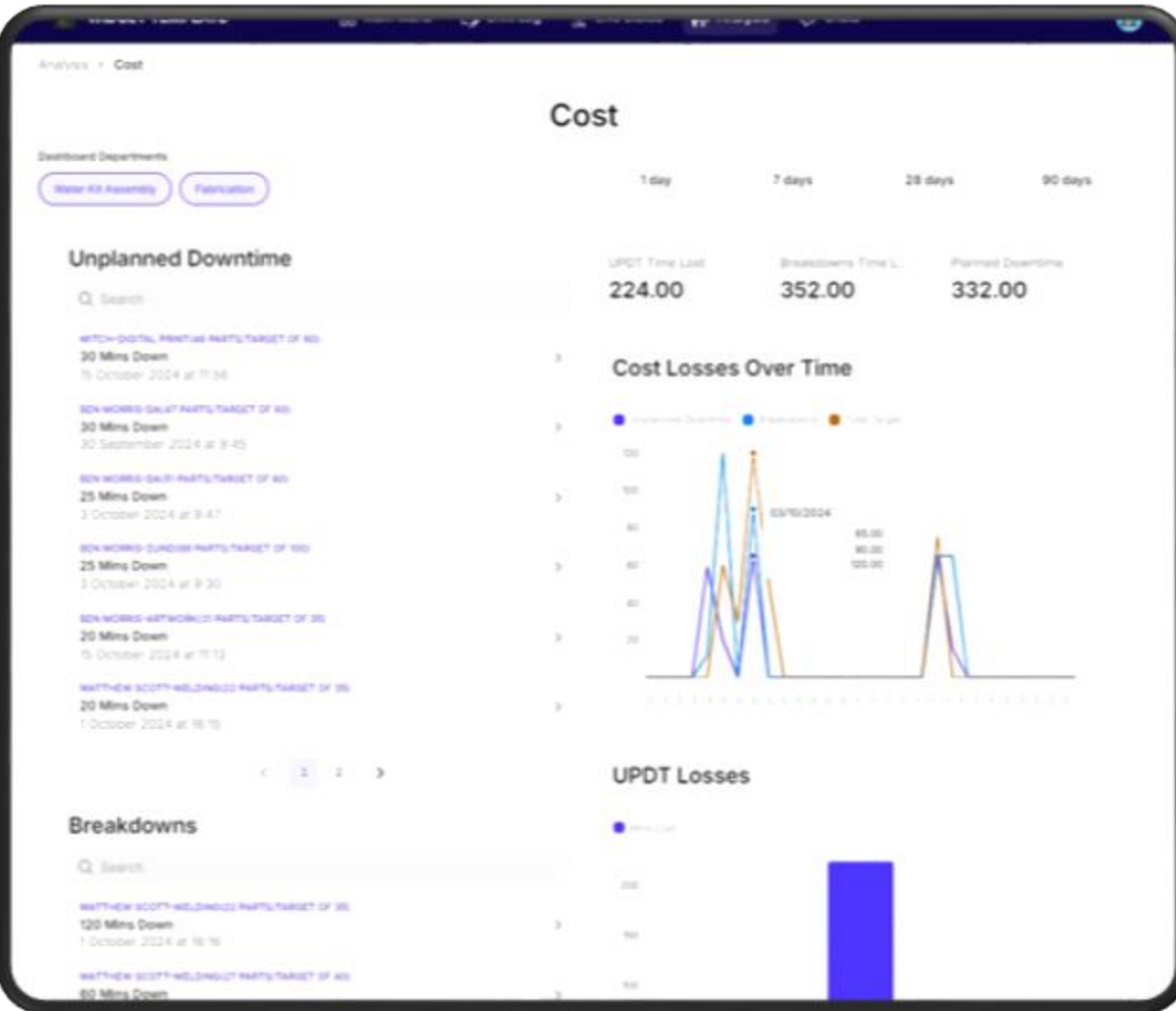
Eliminates paper forms and data entry



Analysis & Insights

Dive deep into stoppages, delays and issues

Examine quality concerns and causes





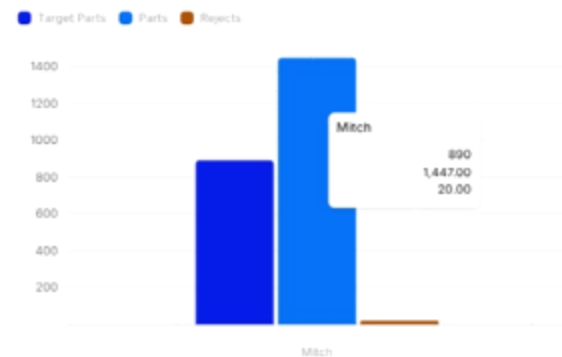
Mitch

Level 1 - Management/Business

Average OEE
56.25%

Average Quality
96.96%

Production in Time Range



Last 4 Shifts

28 OCTOBER 2024 AT 15:20

Mitch-Finishing(1026 parts/target of 500)

Finished

18 OCTOBER 2024 AT 9:51

Mitch-Digital Print(0 parts/target of 40)

Finished

16 OCTOBER 2024 AT 7:46

Mitch-Machine Shop(185 parts/target of 50)

Finished

15 OCTOBER 2024 AT 9:00

Mitch-Digital Print(46 parts/target of 60)

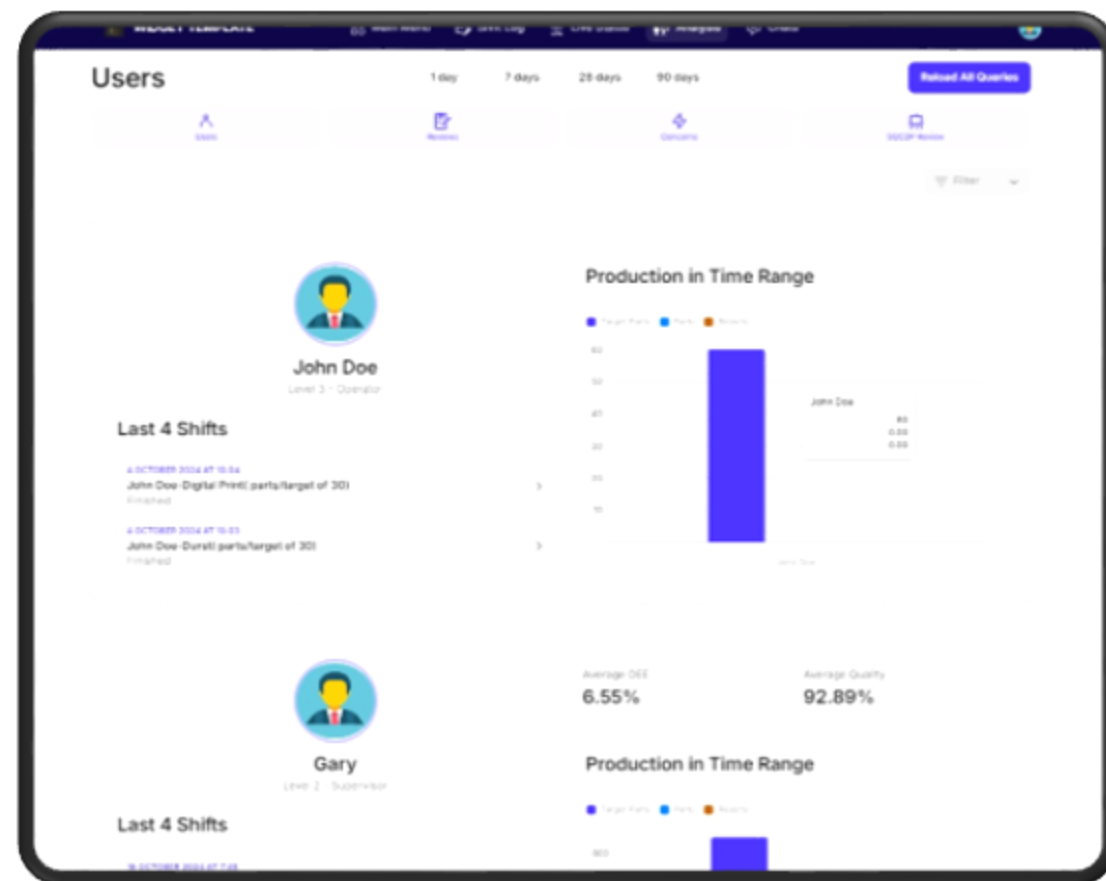
Finished

Further analysis by User/Product

Individualised metrics for coaching

Identify gaps in performance

Encourages accountability



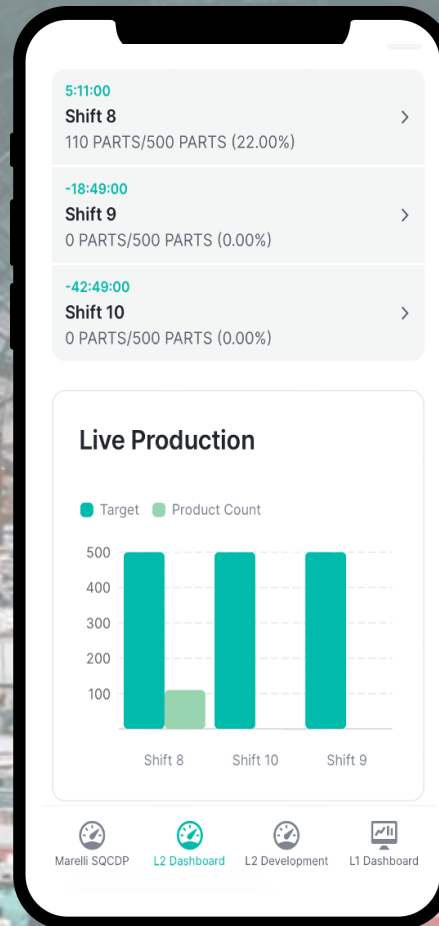
Product – Customer Fit



Deployment Stages:

- Free Remote Configuration
 - Free Pilot Trial Typically 4 weeks)
-
- Contract Proposal-based on data
 - Low Tier £500/m (£5k/yr)
 - Medium Tier £750/m (£7.5k/yr)
 - High Tier £1000/m (£10k/yr)
 - Agree Deployment Support
 - Maturity Assessments & Feedback

SQCDP.co.uk



Trial Deployment:

- ✦ **Configure your system in 1hr**
- ✦ **Supply weblink to bookmark**
- ✦ **Setup Order & Shift 1**
- ✦ **Monitor your data entry**
- ✦ **Support Management Analysis**

Safety, Quality, Cost, Delivery, People



Product Maturity



✔ Initial Trial: Product testing	📅 Days 1–30: Adoption	📅 Days 31–60: Intervening & Expediting	📅 Days 61–90: Analysing & Improving
Goal: Confirm real-world impact of SQCDP Trial 4 Weeks supported deployment and data acquisition from Op's - Weekly review calls offering guidance through dashboards and the new data - End of trial review Contract - Select product pricing based upon demonstrated data requirements. - Unlock site-wide deployment and onboarding with training plan. - Begin the shift from paper and spreadsheets to live digital data with a site-led change plan.	Goal: Digitally replicate existing shift routines - Add additional production assets into the system with our team. - Onboard all team leaders and key users. (Individual/Team TBC) - Ensure shift-by-shift data is captured consistently. - Teams begin autonomous use with visible KPIs. - Early wins: reduced delays, better issue visibility, no more paper trails.	Goal: Drive action and accountability - Managers use live dashboards & automatic triggers for real-time decisions. - Issues raised into SQCDP 3C → actions logged → follow-ups tracked → measured for analysis - Daily reviews start to drive better responsiveness. - Team leaders escalate blockers confidently. - Early intervention improves schedule adherence and output.	Goal: Unlock performance insights - Site reviews trends and root causes across shifts. - Data begins to shape resourcing, planning, and maintenance. - Measurable improvements in OEE, delivery, and quality. - Leadership uses SQCDP to drive continuous improvement.

Product Maturity

SQCDP Customer Change Plan

Purpose:

This Change Plan provides a practical framework for your site to embed SQCDP and deliver measurable improvements. The plan is owned and driven locally by your nominated **Project Lead**, supported by your internal team. SQCDP will provide structured customer success calls, engineering support, and maturity assessments during the first 90 days and beyond.

Phase 1: Foundation (Month 1)

Objective: Establish the SQCDP system and engage the site team.

•Customer responsibilities:

- Appoint Project Lead and cross-functional team members.
- Set baseline measures for equipment utilisation, productivity, quality performance, accountability practices, and workplace culture.
- Begin daily use of SQCDP boards in pilot areas.

•SQCDP support:

- Kick-off call with Project Lead and leadership team.
- Engineering support to configure boards for your site.
- Initial maturity assessment with recommendations.

•Target KPIs:

- *Equipment Utilisation:* Baseline established; immediate visibility of downtime causes.
- *Productivity:* Early tracking of output vs. plan.
- *Quality:* Daily capture of defects/issues.
- *Accountability:* First round of actions assigned and tracked on SQCDP.
- *Workplace Culture:* Team engagement observed in daily stand-ups.

Phase 2: Adoption (Month 2)

Objective: Build consistent routines and data-driven decision-making.

•Customer responsibilities:

- Ensure daily SQCDP reviews are standard practice in pilot areas.
- Expand visibility of equipment performance and quality data.
- Review actions weekly with management to reinforce accountability.

•SQCDP support:

- Bi-weekly customer success calls to troubleshoot and share best practice.
- Ongoing engineering support as needed.
- Midpoint maturity assessment to track adoption progress.

•Target KPIs:

- *Equipment Utilisation:* Identify recurring downtime causes and implement quick wins.
- *Productivity:* Improved adherence to plan (target +5%).
- *Quality:* Reduction in recurring defects.
- *Accountability:* 80%+ of assigned actions closed on time.
- *Workplace Culture:* Increased participation in team meetings and openness to feedback.

Product Maturity

Phase 3: Integration (Month 3)

Objective: Embed SQCDP across teams and link performance to improvement cycles.

•**Customer responsibilities:**

- Roll out SQCDP to additional lines/areas.
- Integrate KPIs into weekly management reviews.
- Share early success stories internally to build momentum.

•**SQCDP support:**

- Weekly success call for leadership alignment.
- Final maturity assessment for first 90 days.
- Recommendations for scaling and sustaining improvements.

•**Target KPIs:**

- *Equipment Utilisation:* Demonstrated reduction in unplanned downtime.
- *Productivity:* Sustained improvement (+10% from baseline).
- *Quality:* Clear reduction in rework or scrap (target 5–10%).
- *Accountability:* Closed-loop actions drive continuous improvement projects.
- *Workplace Culture:* Recognised improvements in trust, collaboration, and ownership at shift level.

Phase 4: Continuous Improvement (Month 4 onwards)

Objective: Sustain, refine, and expand SQCDP's impact.

•**Customer responsibilities:**

- Maintain daily SQCDP reviews as business-as-usual.
- Conduct internal reviews of KPI trends monthly.
- Lead cross-team projects to tackle systemic issues identified in SQCDP.

•**SQCDP support:**

- Monthly customer success calls.
- Quarterly maturity assessments to benchmark progress and advise on next steps.

•**Target KPIs:**

- *Equipment Utilisation:* Step-change improvement (e.g. +10–15% from baseline).
- *Productivity:* Sustainable productivity gains (+15–20%).
- *Quality:* Continuous downward trend in defects; improved right-first-time performance.
- *Accountability:* Proactive issue resolution embedded in daily routines.
- *Workplace Culture:* Positive shift in employee survey results; teams recognise SQCDP as essential for success.

Ownership & Accountability

•**The Project Lead** is accountable for delivering this plan locally.

•SQCDP provides the tools, structure, and coaching—but sustained improvement depends on your team's leadership, discipline, and engagement.