

## SQCDP Use case: Senstronics – May 2023

**INITIAL CONTACT & DEMO:** SENSTRONICS TEAM MADE CONTACT AFTER SEEING LINKEDIN POSTS. FOLLOWING INITIAL CONVERSATION, ONLINE PRODUCT DEMO TO MD AND OPERATIONS MANAGER.

**TRIAL:** THREE LOCATIONS SELECTED FOR TRIAL. APP DOWNLOADED TO EXISTING IPADS. 6 STAFF TRAINED IN USE OF INTERFACE. SYSTEM IMPLEMENTED IN 2 DAYS AND UTILISED ACROSS 8 WEEKS, 24/5 SHIFT PATTERN.

**REVIEW:** CUSTOMER REVIEW HELD TO CONFIRM OBJECTIVES HAD BEEN ACHIEVED. SAAS LICENSE COST AGREED BASED ON DATA USE AND SYSTEM CONFIGURATIONS



# Senstronics

# Scaling up

- ▶ Online zoom calls used to demonstrate system to factory teams
- ▶ Training of additional staff across site using customer devices
- ▶ Face to face support during shifts as paper systems were removed from each factory area
- ▶ Customer data reviews to support use of dashboards and identify opportunities
- ▶ Embedded system within 4 weeks



# Results



- Initial performance increase in performance by 5% due to increased visibility of individual operator performance
- Automatic data collection across site saving 30 manhrs per week performing data entry into spreadsheets
- Utilisation of data dashboards within operational reviews to determine areas of concern and quickly allocate corrective actions to teams

# Customer Feedback

*Operative – Gavin “The data entry is easy and it does what we need. We now want to start using the extra features to understand breakdown progress and track escalations better.”*

*Operations Manager – Kev “I hold my daily reviews with SQCDP dashboards on display and we now have the information available to plan production priorities without chasing people.”*

*Managing Director – Andy “So far the system is helping us understand performance and our manufacturing losses better. I’m keen that the team continue to address issues more quickly and reduce operating costs.”*





# Safety, Quality, Cost, Delivery, People



Replace inefficient paper systems with our App and increase performance whilst reducing costs.



Provide operatives with tools that empower them to "tell their story and own their performance."



Leverage real-time dashboards to visualize, monitor and understand the performance of your teams.



Utilise dashboards and analytics to identify root cause of issues and take corrective actions

Get in Touch:

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