

## Meet Absoft ADIMA

**Affordable, world-class ERP Solution built specifically for ambitious SME Manufacturers**



Address current challenges and seize tomorrow's opportunities with ADIMA ERP for Discrete & Process Manufacturing

As a specialist UK-based SME consultancy, Absoft have a wealth of experience in helping UK manufacturing clients implement and optimise ERP operations.

This knowledge enabled Absoft to design and build ADIMA; **an industry-specific ERP which can be deployed in the cloud or on premise, providing one version of the truth in all key business processes** - live, on mobile, tablet, laptop and desktop.

### SALES

Product Lifecycle and Configuration; Product Document Management; Planning; Order taking;

### FINANCE

Statutory and Management Reporting;

### SUPPLY CHAIN

Sourcing and Procurement; Inventory;

### PRODUCTION

Planning and Execution; Engineer to Order; Configure to Order; Make to Order; Make to Stock; Material Resource Planning; Mobile & Integrated Shop Floor Apps

### LOGISTICS

Warehousing; Shipping; Dealerships;

### QUALITY MANAGEMENT

Inspection and Samples during GR, Production and Shipping;

### ASSET MANAGEMENT

Corrective & Preventative Maintenance; Equipment Track&Trace;

### PROJECTS

Operational and Financial Project Control; Milestone; Fixed price; Unit price; Time & Material Billing;

### AFTERSALES

Returns, Repairs, Refits, Upgrades; Customer Service;

## What is ADIMA ERP and what can it do for Discrete and Process SME Manufacturers?

Increase productivity and efficiency, cut costs, introduce transparency across the whole business and improve sustainability by stepping into the future of intelligent, agile manufacturing with Absoft ADIMA, the UK's only S/4 HANA SAP Qualified Partner-Packaged solution for Manufacturing.

Facing the pressure of many challenges and opportunities due to increased and constantly changing demands, manufacturing SMEs know they can no longer settle for the limited software offerings targeted at businesses of their size and budget. However, finding and the right ERP for the right budget, and choosing the right provider is a challenge itself.

We have worked closely with UK SMEs to correctly identify pressing current and future needs of a Discrete and Process Manufacturing businesses and have built ADIMA by configuring SAP's leading S/4HANA so businesses like yours can unleash the full power of a worldclass ERP, for a fraction of the price, without making a compromise on functionality!

[Get in touch to request a DEMO or discuss how Absoft can help you optimise your industry specific processes](#)

Typical benefits realised include, but are not limited to:



Reductions in manufacturing cycle times of  
**5% – 15%**



Improvements in on-time delivery performance of  
**10% – 20%**



Reduced inventory levels of  
**5% – 15%**



Decreased logistics costs of  
**10% – 12%**



Reductions in procurement costs of  
**5% – 10%**

**"We needed a solution to support our production growth targets, whilst managing costs. Absoft ADIMA is the only system that was tailored to do so, whilst giving us a future-proof functionality. As ADIMA is based on SAP, we are confident the solution is adaptable to changes in markets, in business models and increases in digitalisation and automation.**

*Charles Marshall, Marshall Trailers MD  
Finalist in 2021 The Manufacturer MX Awards*

**"We are a family-owned business and Absoft has proved to be more than a technology provider. They are a trusted partner, with whom we can communicate openly and who we know always has our company's business interests at heart. In addition to their technical skills, the team really understood our concerns and our pain points."**

*IT & Projects Director, Frank Roberts & Sons*

## Why choose ADIMA to transform your manufacturing business? Here are some industry specific benefits:

### ONE SYSTEM

One version of the truth, across all your processes, in one system, with one partner

### 360 ORDER MANAGEMENT

Manage order takes through multiple channels (phone, e-mail, EDI, web shop)

### MANAGE HIRED-IN AND OUT

...equipment and staff;  
Bill the customer accurately including equipment, people, consumables.

### MANAGE BILL OF MATERIALS

...and instructions for your configurable product across their lifecycle (phase-in/phase-out)

### REAL-TIME DATA AND FULL VISIBILITY

- Capture data on the shop floor as it happens using shop floor apps and integrating your smart factory equipment
- Get/Provide real time operational reporting (What is late and where? Who is impacted?), insightful Finance and KPI reporting
- Calculate production costs accurately including all components, ingredients, labour and resource costs (e.g. utilities)

### INCREASING EFFICIENCY AND CUTTING COST

- Manage your inventory with integrated Fulfilment and Logistics including stock at customer distribution centres
- Plan sales, production and purchasing for bought and made materials (based on current and long term orders) to reduce delivery delays and stock outs
- Capture all costs and revenues accurately and report on margins.

"It's the only system we looked at that does what we need it to do – in one system – without manual intervention. We knew SAP and ADIMA can produce the ideal results for us, but without the support of Absoft, this would not have been the straightforward process we have experienced. Absoft's post-implementation support has ensured that what could be a complicated shift for us, has been as smooth as possible.

Absoft's experience with SAP and within the manufacturing industry has been evident at every step of the way, and we anticipate a long relationship with the company as we continue to go from strength to strength."

(The customer runs and grows with ADIMA since 2019)

[Click to view the full case and learn how our SME manufacturing client transformed their business with ADIMA ERP](#)

## Who are Absoft? Why work with us?

The short answer is – because we truly care that you achieve and exceed your goals, and we are confident that together with ADIMA ERP - we can.

Absoft are a specialist UK SME SAP Consultancy based in Scotland, with a track record in supporting growing companies implement and optimise a fully integrated solution which enables them to reach maximum potential.

Our team is dedicated to understanding and learning about your business. We care about achieving your desired and required processes and making your journey as open, informative and rewarding to your business as possible.

**We roadmap your ERP journey, ensuring relevant investment is made at a time that is right for you, and walk with you on every step of the journey.**

# 80%

Eighty percent of our business comes from returning customers



# 78%

Seventy eight percent of the world's food is distributed by SAP customers

**"From day one, Absoft has correctly anticipated any shift in requirements and understood exactly what we need- whether that's improved workshop floor operations or the data required to ensure we're maximising production. They provide a pragmatic approach to our requests and address any challenge with a positive, problem solving attitude."**

When creating ADIMA, we have combined Absoft's extensive knowledge and experience from the SAP ERP and manufacturing industries with the latest trends and demands on the market.

**By creating ADIMA, Absoft has provided all the benefits of SAP - enhanced production flow, increased security, and high administrative efficiency – in a well-tailored package, which delivers the precise functionality required by each client, together with the flexibility to adapt the system to pre-empt and manage future changes.**

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# >20 years

Absoft have been helping manufacturing companies implement, optimise and support their SAP ERP systems for over 20 years